



**Gulf Swimming, Inc.
Gulf Swimming House of Delegates Meeting
January 30, 2013**

Reminder Next Board of Directors Meeting
Wednesday, April 24, 2013 7:30 PM

Reminder Next House of Delegates Meeting
Wednesday, May 15, 2013 8:00 PM

Herb Schwab, General Chairman, called the Gulf Swimming Board of Directors meeting to order at 7:30 PM in the DADS Club meeting room 1006 Voss Rd. Houston, TX. 77055.

The following board members were present:

Herb Schwab	Henry Clark	Tom Hasz	Charlie Fry
Ron Lusk	Annette Leach	Rick Tobin	Matt Wagner
Thomas Norman	Hanna Huston	Allison Beebe	Seth Huston
Gilbert Legaspi	Johnnie Means	Travis Sandifer	Rey Aguilar
Matt Sale			

A quorum was present.

Coaches and or team reps from the following teams were present:

AGS, AMBU, BTA, CFSC, DADS, FCST, FINS, HCAP, HSC, KATY, LSST, MAC, MARC, NEHA, NOCH, OWLS, PACK, PEAK, PFL, PLAT, RICE, SCAT, SHRK, SPA, SSAN, SSS, TASC, TTST, TWST, TYES AND WHAT.

It was moved, seconded, and passed to approve the September 19, 2012 Board of Directors Meeting minutes as posted.

OFFICER REPORTS

GENERAL CHAIRMAN

Herb Schwab

Travis Sandifer has been appointed as Gulf Swimming Safe Sport Coordinator.

**ADMINISTRATIVE
VICE CHAIRMAN**

Henry Clark

2012 short course proof of times report was presented (see the report attached). Clubs are encouraged to contact Henry for a detailed break out of fines by athlete & meet.

SECRETARY

Linda Brenneke

Not present, no report

TREASURER

Tom Hasz

The 2013 Athlete Reimbursements were presented (see the report attached). The 2013 Proposed Budget was presented (see the report attached). Budget highlights are shown in red in the left hand column. Coach Travel fund reimbursement plan was moved, seconded, and passed to approve. Coaches can now be reimbursed for 1 national meet trip and 1 coaches clinic. 2013 Budget was moved, seconded, and passed to approve.

**SENIOR VICE
CHAIRMAN**

Charlie Fry

Present, no report

**AGE GROUP
VICE CHAIRMAN**

Jennie Shamburger

Not present, see report attached.

**ATHLETE REGISTRATION
COORDINATOR**

Annette Leach

There are a total of 7,664 athletes registered for 2013, with 7,157 as regular registration, 306 outreach and 201 individual seasonal. This is a 7% increase from the total swimmers registered in 2012. Outreach reimbursement for 2013 short course for 1,026 events was \$6,121.

**NON-ATHLETE REGISTRATION
COORDINATOR**

Chris Day

Not present. Report given by Herb Schwab. Coaches: 30 new/280 renew, Officials: 45 new/144 renew, Others: 45 new/119 renew. Total non-athletes for 2013 – 651. Total for all of 2012 – 656. First round of Background Screen expirations hits 1/31/13. Coaches encouraged to review information from USA Swimming regarding the Foundations of Coaching Testing requirements – there are big changes.

OFFICIALS CHAIRMAN

Rick Tobin

USA Swimming will require that all sanctioned meets have a certified Administrative Official/Referee appointed to the meet and in attendance at the meet. We have until Sept 1, 2013 to get people certified to this new position. We will

receive certification guidelines from USA-S soon, and will determine what requirements will be needed for certification. We will post this information on the Gulf website soon.

**TECHNICAL PLANNING
COMMITTEE CHAIRMAN**

Ron Lusk

The preliminary draft of 2013 – 2014 Meet Schedule was presented. It was moved, seconded, and passed to approve. For multi-venue/host Gulf meets, the procedure that all entries will be sent to central entry and allocated to all hosts equally was moved, seconded, and passed to approve. All Gulf sponsored meets will be exempt from the 4 hour rule fine was moved, seconded, and passed to approve, however Gulf sponsored meets should be planned to be less than 4 hour sessions. All Gulf Open and Champs meet weekends shall be protected against any other club sponsored meets – was moved, seconded, and passed to approve.

Henry Clark made a motion to waive the 4 hour rule penalty for 2013 long course club sponsored meets. This will allow swimmers the chance to swim all events entered. Club hosted meets should be planned to be less than 4 hour sessions. Motion was moved, seconded, and passed to approve.

SAFETY COORDINATOR

Matt Wagner

Matt reported in 2012 there were 1643 reportable (filed accident reports) with USA Swimming - This is an increase over last year. USA Swimming attributes this to the on-line reporting method and the ease in which a report can be filed, as well as increased awareness of the need to file reports no matter how trivial the incident. Did not report GULF stats as they were not available yet.

**PAST GENERAL
CHAIRMAN**

Jay Cookingham

Not present, no report

ATHLETE REPRESENTATIVES

Thomas Norman

Present, no report

Hanna Huston

Present, no report

COACH REPRESENTATIVE

Allison Beebe

Made report on Gulf coaches clinic – third speaker has been confirmed. Coaches encouraged to make hotel reservations by the deadline (see flyer attached).

SANCTION COORDINATOR

Linda Brenneke

Not present, no report

NTV/RECORDS COORDINATOR

Rick Kehlenbach Not present, no report

**DISABILITY SWIMMING
COORDINATOR**

Matt Sale Present, no report

**COMPUTER INFORMATION
COORDINATOR**

Sharon Bourne Not present, no report

**EQUIPMENT
COORDINATOR**

Gary Baker Not present, no report

**CLUB DEVELOPMENT
LIAISON**

Chris Day Not present, no report

PUBLICITY COORDINATOR

Robert Kelly Not present, no report

DIVERSITY COORDINATOR

Gilbert Legaspi Present, no report

OPEN WATER COORDINATOR

Seth Huston LSC All Star Open Water Teams with age groups of 11-12, 13-14, and 15-18 will be held April 26-28, 2013 in Fort Myers, Florida. Six per age group may be entered with four per age group scoring. The selection process is: The top 3 one mile finishers in the Gulf Open Water October Champs Meet in the 11-12 and 13-14 age groups qualify and the top 3 two mile finishers in the 15-18 age groups qualify. Invitations to qualified swimmers have been sent out, with deadline to commit in February. Cost per family is \$650.

CAMP COORDINATOR

Nicole Rembach Not present, no report

SAFE SPORT COORDINATOR

Travis Sandifer Travis attended the USA Swimming safe sport leadership conference in Colorado Springs, January 27-30. The conference was held to raise awareness of abuse in sport and determine ways to spread awareness, create a culture of safety and safeguard individuals in sports organizations. Travis also reminded everyone that teams should have developed both a model policy for electronic communication and an action plan to address bullying or they would default to USA Swimming policies. Travis will be creating a Safe Sport tab on the Gulf Swimming website shortly.

UNFINISHED / OLD BUSINESS None

ELECTION RESULTS

- 1- Representative to Texas Swimming Association TAGS Committee – Shana Trabona
- 2- Representative to Texas Swimming Association All Star Committee – Jennie Shamburger
- 3- Two Regular Members of the Board of Review – Lindsie Micko, Charlie Fry
- 4- Nominating Committee – Jay Cookingham, Tom Hasz, Sharon Power, Tim Bauer, Jason Wedlick, Terry Jones, Thomas Norman (Athlete), Hanna Huston (Athlete)

NEW BUSINESS

None

ANNOUNCEMENTS

A motion was made seconded and passed to adjourn at 10:34 PM.

Respectfully Submitted,

A handwritten signature in cursive script that reads "Henry Clark". The signature is written in black ink and is positioned above the printed name and title.

Henry Clark
Board of Directors, Admin Vice Chairman
Gulf Swimming, Inc.

2012 - 2013 Short Course season - Fines

Meet/Date	13-Oct-12 Gulf Open	20-Oct-12 Senior	26-Oct-12 Halloween	27-Oct-12 10&Under	27-Oct-12 Open	10-Nov-12 Senior	9-Nov-12 Open	12-Nov-12 10&Under	17-Nov-12 Open	17-Nov-12 Open	30-Nov-12 Senior Gulf	30-Nov-12 Fall Champs		
Host(s)	BTA,LSST,ESA	HCAP	KATY	TWST	CFSC	MAC	PACK	WHAT	BTA	HSC	AGS	CFSC,HCAP,LSST		
Fine/Team	NS	NS	NS	NS	NS	NS	NS	NS	NS	NS	NS	NS		
	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$5	Team	Total Fines
AGS											1		AGS	\$5
ALAC											5		ALAC	\$25
AQUA	1												AQUA	\$5
BLST											1		BLST	\$5
BTA				1							8	1	BTA	\$50
CFSC								1		1	23	1	CFSC	\$130
COOG		1				1					4		COOG	\$30
CTST											3		CSC	\$15
DADS											20		DADS	\$100
ESA	1										4		ESA	\$25
AMBU									1		1		AMBU	\$10
FCST				3							5	2	FCST	\$50
FINS						1					1		FINS	\$10
HCAP	3										4		HCAP	\$35
HSC					1						1		HSC	\$10
KATY			1								5	5	KATY	\$55
LAP													LAP	\$0
LSST											4		LSST	\$20
MAC						2							MAC	\$10
MARC											1		MARC	\$5
NOCH												1	NOCH	\$5
PACK							2						PACK	\$10
PEAK											4		PEAK	\$20
PFL											5		PFL	\$25
SHRK				1									SHRK	\$5
SPA											11		SPA	\$55
SSS											3		SSS	\$15
TWST											15		TWST	\$75
TYES											4		TYES	\$20
WHAT		2						2			3	1	WHAT	\$40

2013 PRELIMINARY ATHLETE REIMBURSEMENTS

IMPORTANT - FINAL REIMBURSEMENT NUMBERS WILL BE ISSUED AT THE JANUARY 2013 BOARD OF DIRECTORS MEETING AND AMOUNTS MAY CHANGE EITHER UP OR DOWN.
CALCULATIONS

ATHLETE REIMBURSEMENT FOR NATIONAL MEETS FROM 1/1/2013 TO 8/31/2013

MEETS	DATES	TOTAL NIGHTS	LOCATION	LODGING	ADD			DAILY TOTAL	NET		NET AIRFARE	%	MIN TOTAL	MAX TOTAL
					TAX	DOUBLE	M&I		DAILY TOTAL	AIRFARE*				
NCSA	3/12-16/2013	6	Orlando, FL	111	127.65	63.83	56	119.83	90	477	357.75	0.75	\$537	\$897
Open Water Nationals (10k-5k)	5/17-19/2013	4	Castaic Lake, CA	125	143.75	71.88	71	142.88	107	441	330.75	0.75	\$545	\$759
Nationals	6/25-29/2013	6	Indianapolis, IN	91	104.65	52.33	61	113.33	102	372	334.8	0.9	\$641	\$947
US Open	7/30-8/3/2013	6	Irvine, CA	125	143.75	71.88	71	142.88	121	410	348.5	0.85	\$591	\$1,077
Junior Nationals	8/5-9/2013	6	Irvine, CA	125	143.75	71.88	71	142.88	114	435	348	0.8	\$577	\$1,034
NCSA LC JR.	7/30-8/3/2013	6	Indianapolis, IN	91	104.65	52.33	61	113.33	85	372	279	0.75	\$449	\$789

REIMBURSEMENTS

ATHLETE REIMBURSEMENT FOR NATIONAL MEETS FROM 1/1/2013 TO 8/31/2013

MEETS	DATES	TOTAL DAYS	NIGHTS	LOCATION	MIN MAX									
					TOTAL	TOTAL	2 nights	3 nights	4 nights	5 nights	6 nights			
NCSA	3/12-16/2013	5	6	Orlando, FL	\$537	\$897	\$537	\$627	\$717	\$807	\$897			
Open Water Nationals (10k-5k)	5/17-19/2013	3	4	Castaic Lake, CA	\$545	\$759	\$545	\$652	\$759					
Nationals	6/25-29/2013	5	6	Omaha, NE	\$641	\$947	\$539	\$641	\$743	\$845	\$947			
US Open	7/30-8/3/2013	5	6	Irvine, CA	\$591	\$1,077	\$591	\$713	\$834	\$956	\$1,077			
Junior Nationals	8/5-9/2013	5	6	Irvine, CA	\$577	\$1,034	\$577	\$691	\$805	\$920	\$1,034			
NCSA LC JR.	7/30-8/3/2013	5	6	Indianapolis, IN	\$449	\$789	\$449	\$534	\$619	\$704	\$789			

NOTES:

MIN TOTAL is three days, two nights for swimming one event. Counts one day before 1st event 1 day after last event.

MAX TOTAL is for swimming on the first and last day. Counts one day before 1st event and 1 day after last event.

Swimmer will only be reimbursed for one day before 1st event to one day after last event based on lodging nights.

Example: If a swimmer swims on day 2 and day 4, the reimbursement will be for 5 days, 4 nights.

Meets after September will be published after the new IRS Per Diem amounts are posted on Oct 1, 2013.

PROPOSED 2013 GULF SWIMMING BUDGET

		Jan - Dec 12	Budget	2013 Proposed Budget	BUDGET HIGHLIGHTS			
ATHLETE TRAVEL FUND								
	Age Group Camps	966.22	0.00	-1,500.00				
	Texas All Star Camp				Last held in 2011			
	Parent Contribution			3,200.00	NOTE: Based on 16 swimmers and 2 Coaches			
	All Star Team			-4,350.00				
	Athlete Apparel	0.00	-1,000.00	-500.00				
	Fines	6,585.00	8,004.00	6,500.00				
	Gold Medal Clinic	1,373.35	214.42	-500.00				
	LC Juniors	-14,227.45	-49,266.68	-44,462.00	NOTE: National meet amounts based on 2013			
	NCSA Juniors	-23,355.17	-44,623.25	-77,142.00	Athlete reimbursement amounts times			
	NCSA LC Jr.			-19,724.06	Coach estimates on attendance per meet.			
	Nationals			-31,251.00				
	Olympic Development Camp	0.00	-5,000.00	-5,000.00				
	Olympic Trials	-30,243.17	-37,798.25	0.00				
	Open Water	-937.14	-2,416.75	-1,518.00				
	Open Water Team Meet			-6,800.00	New for 2013			
	Sanctions	9,550.00	12,000.00	10,000.00				
	SCY Jr Championships	-2,770.00	-12,000.00	-10,113.75				
	SCY National Championships	-1,364.00	-5,000.00	-2,406.40				
	Select Camps	0.00	-2,400.00	-1,050.00				
	Southern Zones							
	Parent Contribution	9,900.00	14,400.00	21,600.00	ZONES: Budget based on 48 athletes & 8 Coaches			
	Southern Zone Sr Meet	-3,600.00	-10,000.00	-12,000.00	Per Swimmer charge will be \$450. Budget to be			
	Southern Zone Team	-40,470.11	-41,650.00	-70,080.00	reduced by \$1080 per swimmer under 48.			
	Total Southern Zones	-34,170.11	-37,250.00	-60,480.00	Senior Zones to be funded at \$250 per swimmer.			
	Splash Fees	310,195.00	249,996.00	310,000.00				
	US Open	-2,371.03	-19,753.15	-10,770.00				
	USAS Convention	-2,540.82	-3,000.00	-3,000.00				
	Total ATHLETE TRAVEL FUND	216,690.68	50,706.34	49,132.79				
	Donations	0.00	-500.00	0.00				
EQUIPMENT FUND								
	Equipment Purchase	-19,017.85	-5,000.00	-8,500.00				
	Equipment Rental	3,350.00	3,000.00	3,000.00				
	Equipment Repair	-498.02	-1,529.38	-700.00				
	Equipment Shipping	-123.03	-100.00	-150.00				
	Registration	0.00	-250.00	-200.00				
	Storage	-1,164.00	-4,500.00	-1,200.00				
	Total EQUIPMENT FUND	-17,452.90	-8,379.38	-7,750.00				
GENERAL FUND								
	ADMIN VICE CHAIR							
	Meeting Expenses	-33.50	-250.00	-250.00				
	Misc Expenses	-216.50		-225.00				
	Postage	-65.10	-399.96	-100.00				
	Software	0.00	-250.00	-250.00				
	Supplies	0.00	-150.00	-150.00				
	Total ADMIN VICE CHAIR	-315.10	-1,049.96	-975.00				
	AGE GROUP VICE CHAIR							
	Club Development	0.00	-7,000.00	-7,000.00				
	Ladder of Success	-3,002.50	-3,500.00	-3,500.00				
	Meeting Expenses	0.00	-100.00	-100.00				
	Total AGE GROUP VICE CHAIR	-3,002.50	-10,600.00	-11,725.00				
	ATHLETE REGISTRATION							
	Athlete Registration							
	Ath Reg Expense	-393,618.00	-250,000.00	-425,000.00				
	Ath Reg Income	552,269.00	380,000.00	560,000.00				
	Outreach Reg Exp	-1,615.00	-1,400.00	-2,100.00				
	Outreach Reg Income	2,090.00	1,400.00	2,100.00				
	Sea'al Ath Reg Expense	-13,744.00	-12,000.00	-14,000.00				
	Sea'al Reg Income	18,590.00	17,000.00	19,000.00				
	Team Registration Expense	-4,690.00	-2,600.00	-5,000.00				
	Team Registration Income	24,798.00	9,750.00	25,000.00				
	Transfer Fee	500.00	500.00	500.00				
	Total Athlete Registration	184,580.00	142,650.00	160,500.00				
	Computer Expenses	-43.29	-100.00	-50.00				
	Internet	-972.23	-600.00	-1,000.00				
	Outreach Payments	-27,719.00	-30,000.00	-30,000.00				

PROPOSED 2013 GULF SWIMMING BUDGET

		Jan - Dec 12	Budget	2013 Proposed Budget	
	Postage	-1,790.40	-500.00	-2,000.00	
	Registration & Times WS	0.00	-575.00	-575.00	
	Supplies	-752.45	-600.00	-800.00	
	Total ATHLETE REGISTRATION	153,302.63	110,275.00	126,075.00	
	Background Check	0.00	-175.00	-175.00	
	BANQUET				
	Awards	-13,202.00	-14,000.00	-14,000.00	
	Banquet Attendee Fee	17,145.00	15,000.00	17,000.00	
	Commissions	0.00	175.00	0.00	
	Equipment Charge-Hotel	0.00	-100.00	-100.00	
	Hotel Accomodations	0.00	-400.00	-400.00	
	Meal Expense (Hotel Charges)	-21,832.37	-25,000.00	-23,000.00	
	Meeting Expenses	0.00	-300.00	-300.00	
	Non Athlete Awards	0.00	-200.00	-200.00	
	Printing	-433.77	-500.00	-500.00	
	Speaker	-10,099.00	-18,000.00	-18,000.00	
	Supplies	0.00	-300.00	-300.00	
	Transportation	-515.79	-200.00	-6,000.00	
	Total BANQUET	-28,937.93	-43,825.00	-45,800.00	
	BOARD OF REVIEW				
	Copy Expenses	0.00	-25.00	-25.00	
	Postage	-14.70	-15.00	-15.00	
	Review Expenses	100.00	-200.00	-200.00	
	Travel - Workshop	0.00	-575.00	-575.00	
	Total BOARD OF REVIEW	85.30	-815.00	-815.00	
	COACH CHAIR				
	Coach of Year Award	-400.00	-800.00	-800.00	NOTE: Coach Travel fund reimbursements adjusted for rules change.
	Coach Reimbus't - Travel Fund	-5,782.03	-4,000.00	-24,000.00	6k doubled for 100% will be 12k and at two trips wii be 24k
	Coach Travel	0.00	-1,500.00	-1,500.00	
	Coach Clinic			-10,000.00	New for 2013
	Meeting Expenses	0.00	-500.00	-500.00	
	Total COACH CHAIR	-6,182.03	-6,800.00	-36,800.00	
	COMMUNICATION				
	Software Expense	0.00	-200.00	-200.00	
	Website Expenses	-281.35	-500.00	-500.00	
	Total COMMUNICATION	-281.35	-700.00	-700.00	
	DIVERSITY COORDINATOR				
	Travel	0.00	-900.00	-900.00	
	Total DIVERSITY COORDINATOR	0.00	-900.00	-900.00	
	GENERAL CHAIRMAN				
	Annual Dues	-50.00	-50.00	-50.00	
	Computer equipment	-27.05	-250.00	-250.00	
	Computer Software	0.00	-50.00	-50.00	
	Copying Expenses	-49.24	-75.00	-75.00	
	Internet	-780.00	-780.00	-780.00	
	Meeting Expenses	-675.48	-650.00	-700.00	
	Other Expenses	0.00	-703.23	-500.00	
	Postage	-66.70	-25.00	-75.00	
	Supplies	-1,066.62	-1,000.00	-1,100.00	
	Travel	-21.90	-800.00	-800.00	
	Travel Expenses - USA Swimming	-383.23	-600.00	-600.00	
	Total GENERAL CHAIRMAN	-3,120.22	-4,983.23	-4,980.00	
	NON ATH REGISTRATION				
	Non Athlete Registration				
	Non Ath Reg Expense	-34,368.00	-12,000.00	-35,000.00	
	Non Ath Reg Income				
	Family	12,549.50	0.00	12,500.00	
	Individual	44,642.50	6,000.00	45,000.00	
	Non Ath Reg Income - Other	404.00	5,802.50	500.00	
	Total Non Ath Reg Income	57,596.00	11,802.50	58,000.00	
	Total Non Athlete Registration	23,228.00	-197.50	23,000.00	
	Total NON ATH REGISTRATION	23,228.00	-197.50	23,000.00	

BUDGET HIGHLIGHTS

PROPOSED 2013 GULF SWIMMING BUDGET

		Jan - Dec 12	Budget	2013 Proposed Budget	BUDGET HIGHLIGHTS			
NTV/Records Coordinator								
	Internet Expenses	-456.75	-720.00	-720.00				
	Observations	490.00	500.00	500.00				
	Postage	0.00	-75.00	-75.00				
	Supplies	-167.75	-50.00	-175.00				
	Travel	-874.10	-900.00	-900.00				
	Total NTV/Records Coordinator	-1,008.60	-1,245.00	-1,370.00				
OFFICIALS VICE CHAIR								
	Disqualification Slips	-148.99	-110.00	-150.00				
	Internet	0.00	-660.00	-660.00				
	Official Certification Training	0.00	-1,000.00	-1,000.00				
	Officials Badges	-292.74	-456.25	-300.00				
	Officials BGC	0.00	-39.00	-39.00				
	Officials Chair Workshop	0.00	-575.00	-575.00				
	Officials Clinic	-2,081.56	-2,290.00	-2,290.00				
	Officials Travel - Meets	-1,706.67	-2,000.00	-2,000.00				
	Officials Workshop	-4,087.39	-1,150.00	-4,500.00				
	Postage	-71.45	-175.00	-100.00				
	Printing	0.00	-250.00	-250.00				
	Rule Books	-396.00		-400.00				
	Shipping	-36.49	-50.00	-50.00				
	Supplies	-111.05	-600.00	-200.00				
	Total OFFICIALS VICE CHAIR	-8,932.34	-9,355.25	-12,514.00				
OTHER								
	Banking Expenses	-112.85	-100.00	-125.00				
	Miscellaneous Revenue	0.00	2,700.00	2,700.00				
	Money Market Interest	167.17	240.00	175.00				
	NSF Fees	24.00	18.00	24.00				
	Southern Zone Dues	0.00	-50.00	-50.00				
	Special Non-Ath Awards	-198.00	-50.00	-200.00				
	Total OTHER	-119.68	2,758.00	2,524.00				
SAFETY CHAIR								
	LSC Safety Chair Meeting	0.00	-650.00	-650.00				
	Total SAFETY CHAIR	0.00	-650.00	-650.00				
SAFE SPORT COORDINATOR					New Category for 2013			
	Supplies			-100.00				
	Travel			-1,200.00				
	Total SAFE SPORT COORDINATOR			-1,300.00				
SECRETARY								
	Supplies	-77.14	-100.00	-100.00				
	Total SECRETARY	-77.14	-100.00	-100.00				
TECHNICAL VICE CHAIR								
	Copy Expense	-50.40	-100.00	-100.00				
	Meet Director Clinic	-710.40	-1,119.14	-1,000.00				
	Total TECHNICAL VICE CHAIR	-760.80	-1,219.14	-1,100.00				
TREASURER								
	Computer hardware & expenses	-356.00		0.00				
	Computer Software	0.00	-350.00	-350.00				
	Internet Expense	-765.61	-780.00	-780.00				
	Meeting Expenses	-122.12	-75.00	-75.00				
	Other Expenses	0.00	-10.00	-10.00				
	Postage	-97.05	-75.00	-100.00				
	Records Storage	-1,620.00	-1,620.00	-1,620.00				
	Supplies	-77.85	-450.00	-150.00				
	Training	0.00	-120.00	-120.00				
	Total TREASURER	-3,038.63	-3,480.00	-3,205.00				
USAS CONVENTION		-13,783.76	-30,000.00	-30,000.00	To be held in Anaheim, CA			
Total GENERAL FUND		107,055.85	-3,062.08	-1,510.00				
	Unclassified	0.00	0.00	0.00				
TOTAL		306,293.63	38,764.88	39,872.79				

7:19 PM
01/24/13
Cash Basis

Gulf Swimming Inc

Profit & Loss Prev Year Comparison

January through December 2012

	Jan - Dec 12	Jan - Dec 11	\$ Change	% Change
Ordinary Income/Expense				
Income				
5100 · Earned revenues	1,019,194.30	829,242.79	189,951.51	22.91%
Total Income	1,019,194.30	829,242.79	189,951.51	22.91%
Expense				
6560 · Payroll Expenses	3,060.00	2,845.00	215.00	7.56%
7000 · Grant & contract expense	0.00	500.00	-500.00	-100.0%
8100 · Non-personnel expenses	80,309.73	43,076.11	37,233.62	86.44%
8200 · Occupancy expenses	0.00	1,620.00	-1,620.00	-100.0%
8300 · Travel & meetings expenses	149,376.33	239,776.47	-90,400.14	-37.7%
8500 · Misc expenses	500,580.30	424,688.13	75,892.17	17.87%
Total Expense	733,326.36	712,505.71	20,820.65	2.92%
Net Ordinary Income	285,867.94	116,737.08	169,130.86	144.88%
Other Income/Expense				
Other Income				
6800 · Unrealized gain (loss)	120,579.49	-36,754.25	157,333.74	-428.07%
Total Other Income	120,579.49	-36,754.25	157,333.74	-428.07%
Net Other Income	120,579.49	-36,754.25	157,333.74	-428.07%
Net Income	406,447.43	79,982.83	326,464.60	408.17%

7:22 PM
01/24/13
Cash Basis

Gulf Swimming Inc

Balance Sheet Prev Year Comparison

As of December 31, 2012

	Dec 31, 12	Dec 31, 11	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1000 · Bank and Investment Balances				
1005 · CHASE BUSINESS CHECKING	311,597.70	268,642.99	42,954.71	15.99%
1015 · CHASE BUSINESS MONEY MARKET ACC	100,659.76	100,458.46	201.30	0.2%
1025 · Chase OutReach Account	70,031.50	6,860.25	63,171.25	920.83%
1030 · Edward Jones Investments	1,142,232.18	322,178.82	820,053.36	254.53%
Total 1000 · Bank and Investment Balances	1,624,521.14	698,140.52	926,380.62	132.69%
Total Checking/Savings	1,624,521.14	698,140.52	926,380.62	132.69%
Total Current Assets	1,624,521.14	698,140.52	926,380.62	132.69%
Other Assets				
1800 · Other long-term assets	0.00	519,933.19	-519,933.19	-100.0%
Total Other Assets	0.00	519,933.19	-519,933.19	-100.0%
TOTAL ASSETS	1,624,521.14	1,218,073.71	406,447.43	33.37%
LIABILITIES & EQUITY				
Equity				
3001 · Opening Bal Equity	513,056.68	513,056.68	0.00	0.0%
3010 · Unrestrict (retained earnings)	705,017.03	625,034.20	79,982.83	12.8%
Net Income	406,447.43	79,982.83	326,464.60	408.17%
Total Equity	1,624,521.14	1,218,073.71	406,447.43	33.37%
TOTAL LIABILITIES & EQUITY	1,624,521.14	1,218,073.71	406,447.43	33.37%

Funded Board-Designated Operating Reserves Calculations for 2013

Total Assests	\$1,624,521.14	
Less Equity in Fixed Assets	<u>\$0.00</u>	
Available Unrestricted Assets	\$1,624,521.14	
Less Board Designated Funds for Specific Purpose	\$0.00	
Less Board Designated Operating Reserve	<u>-\$998,451.00</u>	Fully covered by Investment Accou
Undesignated Operating Funds	\$626,070.14	

unt

GULF SWIMMING
FUNDED BOARD-DESIGNATED OPERATING RESERVE
2012-2013

I. Philosophy

The establishment and maintenance of a funded Board-Designated Operating Reserve is a high priority. This will enable Gulf Swimming to support strategic business practices and to:

- A. Manage cash flow interruptions.
- B. Meet commitments, obligations or other contingencies.
- C. Generate investment income.

II. Policy

The purpose of this policy is to establish and maintain a funded Board-Designated Operating Reserve, unencumbered and uncommitted, at a level relative to the annual program funding and the costs of operating and maintaining the organization.

The Operating Reserve is intended to serve a dynamic role and is available to be utilized as needed rather than being static, devoted only to generating interest income.

III. Definitions

- A. **Board-Designated Operating Reserve** – Amounts reported in the Total Assets section of the balance sheet and identified as Board-Designated Operating Reserve.
- B. **Costs of Operating and Maintaining the Organization** – Gulf Swimming's net expenses for Operations as reflected by the approved annual budget.
- C. **Funded Board-Designated Operating Reserve** – A fund consisting of liquid assets and investments. Liquid assets are those that may be converted to cash quickly and easily. It is not required that Board-Designated Operating Reserve be physically segregated in a separate bank or investment account although Gulf Swimming may decide to do so.

IV. Strategies and Procedures

- A. Board-Designated Operating Reserve shall be accounted for separate and apart from Undesignated Operating Funds.
- B. The Investment Committee will have the responsibility for developing and recommending policies and guidelines for the investment of the Operating Reserve assets and the Board of Directors will approve such policies and guidelines.
- C. The Operating Reserve goal will be to achieve and maintain at least twelve months of Operating Costs as defined in Section III.

V. Sources

Assets for the **Board-Designated Operating Reserve** accounts will come from the retained earnings of the organization.

VI. Uses

- A. Internal line of credit for use to financially operate the organization.
- B. Funds to meet unfunded and unexpected organization needs.
- C. Funds for emergency and emerging needs of subsidiaries.
- D. Funds to make up a deficiency in budgeted revenue, either in results or collection experience.

VII. Governance

Depletion of the Operating Reserve will be evidenced by a negative balance in Net Income. The procedure for approving use of the Operating Reserve Funds will be as follows:

- A. As projected in the budget as approved by the House of Delegates.
- B. By approval of the Board of Directors to fund unusual expenditures out of reserves.
- C. By extraordinary expenses or loss of revenue and (or) investment losses. In this case, the following procedure will be followed:
 - 1. Treasurer will inform the other members of the Investment Committee.
 - 2. Treasurer will inform the Board of Directors at its next scheduled meeting. If the Operating Reserve is and has been less than 75% of the targeted reserve level for two consecutive years, the Board of Directors, in the absence of any extraordinary circumstances, will adopt an operational budget that includes a projected surplus sufficient to rebuild the Operating Reserve Fund to its targeted reserve level over the following two years.

VIII. Maintenance

The status of the funded **Board-Designated Operating Reserve** will be calculated at the end of each fiscal year based upon audited financial results.

Operating Reserve Ratio Calculation

The calculation formula will be based upon amounts defined in Section III as follows:

Unrestricted, Board-Designated Operating Reserve as of 12/31 = [Budgeted Annual Operating Budget]

Example: \$730,705 = 2011 Budget

The adequacy of the Board-Designated Operating Reserve will be determined as follows:

Example

Total Assets	\$1,187,216
Less Equity in Fixed Assets	(0)
Available Unrestricted Assets	1,187,216
Less Board-Designated Funds for Specific Purpose	(0)
Less Board-Designated Operating Reserve	<u>(730,705)</u>
Undesignated Operating Funds	<u>\$456,511</u>

The Operating Reserve Ratio Calculation will be presented to the Investment Committee following approval of the financial audit results by the Audit Committee. The Treasurer will consider the adequacy of the Operating Reserve amount and will recommend any changes as deemed necessary.

IX. Policy Review

This policy will be reviewed every four years by the Treasurer or sooner if conditions warrant. Any changes thereto will be approved by the Board of Directors.

Age Group Report for January Gulf HOD Meeting

1/27/13

Texas Select Camp: Awaiting confirmation of dates (proposed April 19-21st) from South Texas LSC. Once dates and location are confirmed, will post on Gulf website for coaches and also post selection rules to notify swimmers. Selection criteria will be top two IMX scores for SC 2012-13 (date for meets ending March 12) in each age group M/F 11,12,13,14. Age will be considered age at end of meet selection date. Swimmer contribution will be \$200 each and travel will be by van. Two Gulf coaches will be needed for this Camp.

2013 Age Group Zones Championship: Special thank you to Lindsie Micko (FCST) for taking on the head coaching role and planning for the Zones meet this summer. She has done an outstanding job of organizing the trip and we look forward to a highly motivated coaching staff and Gulf team of swimmers going to Greenville SC July 29-Aug 4th. She plans on being at the meeting to answer any questions.

Gulf Camps: Nicole Rembach has been finalizing plans for a weekend Catch Spirit Camp April 6 and 7th for swimmers aged 9-14. Camps at WW Emmons Natatorium in SBISD and both camps from 10-2pm. Saturday will be swimmers BB and Under (or B and Under) and Sunday will be Swimmers A & Up (or BB and Up). Camp coordinator will be sending out coaching applications asap as well as posting swimmer apps with camp descriptions online.

She also has an overnight camp planned at A&M for swimmers 13 & Over with qualifying time standards of 15-16 A times. This is tentatively set for May 12-13 (Sat/Sun). We hope to have head age group coaches and senior coaches staff this camp. She is planning on being at meeting to answer any questions and give a more detailed report.

Recovering from knee surgery. Apologies for missing this meeting. Respectfully submitted 1/27/13.

Respectfully submitted by

Jennie Shamburger

Protect all Gulf Open and Champs meet Weekends
 All entries will be sent to central entry and allocated to all meets equally
 Exempt all Gulf sponsored meets from the 4 hour rule fine, still plan
 meets to be less than 4 hour sessions

Gulf Swimming
2013-2014 Short Course/Long Course
Meets

Preliminary Draft

Short Course

2013		Meet	Prev. Host
Sept			
Oct	6	Open Water Swim Meet	RICE
	12-13	Open Meet	
	19-20	Senior Meet	

November	9-10	Meet	
		Senior Meet	
	16-17	Open Meet	
Dec	6-8	Gulf Senior Champs	
		Fall Champs	
	14-15	Gulf Age Group Champs	
		8 & Under Champs	

Short Course

2014		Meet		
Jan	4-5	Senior Meet		
		Gulf Sponsored Distance Weekend		
	11-12	Open Meet		
February	15-16	Short Course Champs III		
	22-23	Short Course Champs I		
Mar	1-2	Short Course Champs II		

Long Course

2014		Meet	Host
April	19-20	Open Meets	
	27	Gulf Open Water Champs	Rice
May	10-11	Open Meets	
June	28-29	Open Meet	
July	12-13	B & Under Champs	
	19-20	Gulf Summer Champs	

Gulf 2013 - 2014 Short and Long Course Schedule (planning)

Planning

Wk	Dates	Meet	Groups	Notes	Other
	2013				
	September				
1	7-8				Labor Day 2nd
2	14-15				U.S. Aquatic Sports National Convention XXXIV – Anaheim, CA 8th - 14th
3	21-22				
4	28-29				TSA Convention
5	5-6	Gulf Open Water Champs	1	Open Water Swimming Competition - Sunday	
6	12-13	Gulf Open Meet	5		
7	19-20	Sr Meet	2		
8	26-27				
9	November				
	2-3				
10	9-10	Senior	1		
11	16-17	Gulf Open Meet	5		
12	23-24				Thanksgiving 28th
13	December				
	30-1				
14	7-8	Gulf Sr Champs Fall Champs	1 5		ATT SC Nationals Dec 5th-7th Knoxville
15	14-15	Gulf Champs 8 & Under Gulf Champs	1 2		ATT SC Jr Nationals 12th - 14th
16	21-22				Christmas
17	28-29				
18	2014				
	January				
	4-5	Senior Gulf Sponsored Distance	1 1		
19	11-12	Gulf Open Meet	5		
20	19-20				
21	26-27				High School Districts
22	February				High School Districts
	1-2				High School regional Meets
23	8-9				
24	15-16	Short Course Champs II	2		State High School Meet?
25	22-23	Short Course Champs I	6		
26	March				SC Sectionals
	1-2	Short Course Champs III	1		TAGS
27	8-9				
28	15-16				
29	22-23				
30	29-30				
31	April				
	5-6				
32	12-13				
33	19-20	Gulf Open Meet	3		
34	26-27	Open Water Meet	1	27th	
35	May				
	3-4				
36	10-11	Gulf Open Meet	2		
37	17-18				
38	24-25				Memorial Day 26th
39	June				
	31-1				
40	7-8				
41	14-15				
42	21-22				
43	28-29	Gulf Open Meet	2		
44	July				4th July
	5-6				
45	12-13	B & Under Champs Meet	2		
46	19-20	Gulf Summer Champs	2		
47	26-27				LC Nationals/ TAGS
48	August				LC Sectionals - Zones -
	2-3				Jr Nationals
49	9-10				
50	16-17				
51	23-24				
52	30-31				

2013 GULF SWIMMING COACHES CLINIC

March 23-25th, Galveston, TX

ABOUT

The Gulf Coaches Clinic will serve to educate gulf coaches on the responsibilities of being a professional swim coach, and facilitate discussion on team management. Speaker topics will also include technical aspects of swimming, human resources discussions, and long term team planning.

SPEAKERS

John Bitter

CEO and head coach
Santa Clara Swim Club
located in Northern California

Paris Jacobs

Owner and team manager
Machine Aquatics
located in Northern Virginia

More speakers will be announced shortly!

HOTEL INFORMATION

The San Luis Resort

5222 Seawall Blvd
Galveston, TX 77551

Room Rates:

Saturday Night: \$139 per room

Sunday Night: \$99 per room

To call in reservations: 1-800-HILTONS or contact the hotel directly at 409-744-5000.

To reserve online: visit www.galvestonhilton.com and enter the group code of GSC.

REGISTRATION

\$30 per coach, includes coaches social

More registration information coming soon!