



**Gulf Swimming, Inc.
Gulf Swimming House of Delegates Meeting
September 19, 2012**

Reminder Next **Board of Directors** Meeting
Wednesday November 7, 2012 7:30 PM

Reminder Next **House of Delegates** Meeting
Wednesday January 30, 2013 8:00 PM

Herb Schwab, General Chairman,, called the Gulf Swimming Board of Directors meeting to order at 7:30 PM in the DADS Club meeting room 1006 Voss Rd. Houston, TX. 77055.

The following board members were present:

Herb Schwab	Henry Clark	Linda Brenneke	Tom Hasz
Jennie Shamburger	Ron Lusk	Annette Leach	Rick Tobin
Matt Wagner	Thomas Norman	Hanna Huston	Allison Beebe
Seth Huston	Gilbert Legaspi	Johnnie Means	Travis Sandifer
Nicole Rembach	Matt Sale	Charlie Fry	Rey Aguilar

A quorum was present.

Coaches and or team reps from the following teams were present:

AGS, AMBU, AQUA, BLST, BTA, CFSC, DADS, FCST, FINS, HCAP, HCCL, HSC, KATY, LLST, MAC, NOCH, OWLS, PACK, PEAK, PFL, PLAT, SHRK, SPA, SSS, TWST, UH AND WHAT.

It was moved, seconded, and passed to approve the May 16, 2012 Board of Directors Meeting minutes as posted.

OFFICER REPORTS

GENERAL CHAIRMAN

Herb Schwab

Congratulations to Camille Adams and Breeja Larson on their outstanding Olympic meet!

The TSA Convention is September 22 in El Paso.

Bylaw change as required by USA Swimming, see attached

Add a Finance Vice Chairman: this is required if the LSC has a Treasurer that is not term limited. This position would be in charge of the finance division. This position would have a vote on the BOD, but not on the executive committee. The Finance director will be voted on in the May 2013 elections. A motion was made seconded and passed.

Safe Sport Coordinator: this position would have a vote on the BOD but not on the executive committee. The Safe Sport Coordinator will be voted on in the May 2013 elections. A motion was made seconded and passed.

Herb presented the proposed 2012-13 Gulf Swimming meeting schedule. A motion was made seconded and passed. See attached.

**ADMINISTRATIVE
VICE CHAIRMAN**

Henry Clark

The long course proof of times will be emailed out this weekend and all proof of times and fines are due to Henry by October 15, 2012. After that date, proofs will be considered un-provable and the fine is doubled.

SECRETARY

Linda Brenneke

Present, no report

TREASURER

Tom Hasz

The Edward Jones investment account is up to \$1.1 million and unrealized gains/losses are \$59,999.

Proposed changes have been made to the Athlete Travel Fund. This proposal must be read at two House of Delegates meetings prior to voting on the proposal. The first reading was 9-19-2012, and the next reading will be January 30, 2013. A motion was made seconded and passed at the 9-19- reading. 75% voting for the proposal is required to pass in January. See attached reports.

**SENIOR VICE
CHAIRMAN**

Charlie Fry

Present, no report

**AGE GROUP
VICE CHAIRMAN**

Jennie Shamburger

Thanks to Travis Sandifer, Gulf Head Coach for the Age Group Zones meet in Rockwall, TX. last month. The Gulf team finished 10th overall and was 2nd in the open water competition.

At the TSA meeting, the Allstar committee will vote on changing the date of the Allstar camps from November to April (tentatively weekend of April 19-21). They will also vote on a formal rotation schedule (Gulf to host in spring of 2014) and will propose using the regional IMX meets as a qualifier for camp attendance. More information and a full report will be presented after the TSA meeting.

**TECHNICAL COMMITTEE
CHAIRMAN**

Ron Lusk

The annual Meet Directors' clinic was held August 29 at DADS Club with 72 in attendance, 37 re-certifying and 35 new attendees.

The November Open meet will use the central entry location so team entries must be submitted on time.

The next TPC meeting will be October 3, 2012.

**ATHLETE REGISTRATION
COORDINATOR**

Annette Leach

There were a total of 7715 athletes registered for 2012, with 6982 as regular registration, 253 outreach and 480 individual seasonal. Outreach reimbursement for 2012 long course for 2701 events was \$11,686.75.

2502 athletes or 2013 have registered with 10 outreach and 62 seasonal.

**NON-ATHLETE REGISTRATION
COORDINATOR**

Chris Day

Report by Annette, there were 643 non-athletes registered and 47 clubs. A motion was made seconded and passed to accept the following new teams:

SHRK Head Coach Jim Crampton

HCCL Head Coach Tim Chung

TASC Head Coach Scott McCracken

Lifetime Fitness in Sugar Land is not ready to become a team.

OFFICIALS CHAIRMAN

Rick Tobin

There are 148 non-athletes registered as officials, with 20 as meet referees, 14 as deck referees, 19 starters, 52 stroke and turn and 43 trainees.

Matt Sale of PACK and Keith Rudy of ESA will be attending the National Officials Workshop Oct 26-28 in Savannah Georgia.

HCAP hosted an Officials workshop on September 15 and will host another on September 22. The Sept. 15 workshop had 41 attendees with 20 new.

There will be a clinic for Meet Referees and Starters on October 18, this is mandatory for meet referees.. Gary Baker will be holding a Colorado Timing System training class for Officials on October 6. The annual Bob Stallings award will be announced at the Gulf Awards Banquet.

SAFETY COORDINATOR

Matt Wagner

Matt reported that there were 909 incident reports filed nationwide for 2012 and 25 of those occurred in the Gulf. Nationwide 46% occurred during competition, with 24 % at practice, 13% during warm ups and 8% during dryland training.

**PAST GENERAL
CHAIRMAN**

Jay Cookingham

Not present, no report

ATHLETE REPRESENTATIVES

Thomas Norman

Present

Hanna Huston

Present

Both Thomas and Hanna thanked Gulf Swimming for sending them to the USA Swimming convention. They enjoyed attending a variety of meetings. The favorite was the diversity and inclusion meeting.

COACH REPRESENTATIVE

Allison Beebe

Allison sent out an email to the coaches with her notes from the USA Swimming convention. Please contact her to get on the distribution list.

SANCTION COORDINATOR

Linda Brenneke

Present, no report

NTV COORDINATOR

Rick Kehlenbach

Not present, no report

**ADAPTED SWIMMING
COORDINATOR**

Matt Sale

Matt reported that the September 8 Special Olympics meet had 250 swimmers. The next Special Olympics meet will be Oct 6 at UH.

**TOP 10 RECORDS
COORDINATOR**

Rick Kehlenbach

Not present, no report

**COMPUTER INFORMATION
COORDINATOR**

Sharon Bourne

Not present, no report

**MATERIAL AND EQUIPMENT
COORDINATOR**

Gary Baker

Not present, the annual equipment work day was held September 16.

**CLUB DEVELOPMENT
LIAISON**

Chris Day

Not present, no report

PUBLICITY COORDINATOR

Robert Kelly

Not present, no report

DIVERSITY COORDINATOR

Gilbert Legaspi

Present, no report

OPEN WATER COORDINATOR

Seth Huston

Open Water Nationals will be held April 26-28, 2013 in Fort Myers, Florida. Non-national swimmers have been invited to participate with LSC's All Star Open Water Teams with age groups of 11-12, 13-14, and 15-18. Six per age group may be entered with four per age group scoring.

The selection process is: The top 3 one mile finishers in the Gulf Open Water October Champs Meet in the 11-12 and 13-14 age groups qualify and the top 3 two mile finishers in the 15-18 age groups qualify. The 4th place qualifiers in the above races are the alternates.

The top 3 1650 finishers at the TAGS Meet in the 11-12 and 13-14 age groups qualify and the top 3 1650 finishers at the Sectional Meet in the 15-18 age groups qualify. The 4th place qualifiers in the above races are the alternates.

A total possible of 6 athletes per age group may be entered with 4 athletes needed to score in each age group.

A motion was made seconded and passed to approve: families will pay the air fare and Gulf Swimming will pay \$200 per athlete to cover entries, lodging, meals and ground transportation for All Star Open Water participants. There will be 1 head coach and 1 coach per age group with a total possible 36 athletes and 4 coaches.

CAMP COORDINATOR

Nicole Rembach

An 8 & under camp will be held Saturday Oct 20, the camp will have a limit of 25 participants and will last one and one-half to two hours. The 9-10 camps will be Nov 9 & 10 and will be around three hours in length. Camps for BB & Under swimmers and A & up swimmers are being planned for March. Plans are also underway to hold an overnight camp at TAMU May 17-19 for 13 & over swimmers.

OLD BUSINESS

Nominations for the position of Sr. Vice Chairman were taken from the floor. Nominated were Andy Korda, Rey Aguilar and Charlie Fry. A motion was made seconded and passed to close nominations.

A run off election between Andy and Charlie was held with Charlie Fry being elected to the Sr. Vice Chair position.

Nominations for the position of at large director were taken from the floor. Nominated were Rey Aguilar and Matt Sale.

A motion was made seconded and passed to close nominations.

Rey Aguilar was elected to the at large director position.

A motion was made seconded and passed to destroy all ballots.

NEW BUSINESS

The Gold Medal Clinic with Jessica Hardy is full with a waiting list.

The Gold Medal Banquet has 675 registered to attend.

Nominations for the The Conoco-Phillips service award were taken from the floor. The award will be presented at the Gulf Awards Banquet September 22. Nicole Rembach was nominated for the award. A motion to close nominations was made seconded and passed.

ANNOUNCEMENTS

A motion was made seconded and passed to adjourn at 9:19 PM.

Respectfully Submitted,

Linda Brenneke

Linda Brenneke
Board of Directors, Secretary
Gulf Swimming, Inc.

GULF SWIMMING
MEETING SCHEDULE
2012-2013

DATE	TIME	MEETING
August 29, 2012	6:30 p.m.	Meet Directors' Clinic
September 5, 2012	7:30 p.m.	Board of Directors
September 11-15, 2012		U.S. Aquatic Sports National Convention XXXIII – Greensboro, NC
September 19, 2012	8:00 p.m.	House of Delegates
September 22, 2012		Gold Medal Clinic
September 22, 2012		Annual TSA Convention – El Paso
September 23, 2012	5:00 p.m.	Twenty-First Annual Gulf Awards Banquet – Marriott Westchase
October 3, 2012	8:00 p.m.	Technical Planning Committee
November 7, 2012	7:30 p.m.	Board of Directors
January 9, 2013	8:00 p.m.	Technical Planning Committee
January 16, 2013	7:30 p.m.	Board of Directors
January 30, 2013	8:00 p.m.	House of Delegates
April 3, 2013	8:00 p.m.	Technical Planning Committee
April 24, 2013	7:30 p.m.	Board of Directors
May 15, 2013	8:00 p.m.	House of Delegates
June 12, 2013	8:00 p.m.	Technical Planning Committee
July 10, 2013	7:30 p.m.	Board of Directors

Proposed Changes to Gulf Swimming Bylaws
Addition of Finance Vice-Chair
*(Only the modified Sections and Paragraphs are included – the remaining
Sections and Paragraphs are unchanged.)*

ARTICLE 605
BOARD OF DIRECTORS

605.1 MEMBERS - The Board of Directors shall consist of the following officers, committee chairs, coordinators and representatives of Gulf Swimming, together with those additional members designated in Sections 605.2 and 605.3:

- .1 General Chair
- .2 Administrative Vice-Chair
- .3 Senior Vice-Chair
- .4 Age Group Vice-Chair
- .5 Finance Vice-Chair**
- .6 Secretary
- .7 Treasurer
- .8 Coach Representative
- .9 Athlete Representatives
- .10 Technical Planning Chair
- .11 Safety Coordinator
- .12 Officials Chair
- .13 Athlete Registration Coordinator
- .14 Non-Athlete Registration Coordinator
- .15 Safe Sport Coordinator**
- .16 At-Large Board Members

605.7 EXECUTIVE COMMITTEE -

- .2 MEMBERS - The members of the Executive Committee shall be the General Chair, who shall act as chair, Administrative Vice-Chair, Senior Vice-Chair, Age Group Vice-Chair, **Finance Vice-Chair**, Senior Athlete Representative, and Coach Representative. The presiding officer shall appoint an Individual Member to serve as the secretary of the meeting.

ARTICLE 606
OFFICERS

606.1 ELECTED OFFICERS, COMMITTEE CHAIRS AND COORDINATORS - The officers, At-Large Board Members, committee chairs, and coordinators who shall be elected by the House of Delegates are:

- .1 General Chair
- .2 Administrative Vice-Chair
- .3 Finance Vice-Chair**
- .4 Senior Vice-Chair
- .5 Age Group Vice-Chair
- .6 Secretary
- .7 Treasurer
- .8 Technical Planning Committee Chair
- .9 Safety Coordinator
- .10 Officials Committee Chair
- .11 Athlete Registration Coordinator

- .12 Non-Athlete Registration Coordinator
- .13 At-Large Board Members

606.2 ELECTIONS - The House of Delegates, at its annual meeting in odd-numbered years, shall elect the General Chair, the Administrative Vice-Chair, **the Finance Vice-Chair**, the Senior Vice-Chair, the Age Group Vice-Chair, the Secretary, the Treasurer, the Technical Planning Committee Chair, the Safety Coordinator, the Officials Committee Chair, the Athlete Registration Coordinator, the Non-Athlete Registration Coordinator and the At-Large Board Members.

606.5 OFFICES COMBINED OR SPLIT -

- .1 OFFICE HELD BY TWO PERSONS - Any office other than General Chair, **Finance Vice-Chair**, and Treasurer, may be held jointly by two Individual Members. This may be accomplished by the Nominating Committee nominating two Individual Members to serve as co-officers or by the House of Delegates electing two (2) at the time of election. In the case of the Administrative Vice-Chair, the House of Delegates at the time of election shall designate one to be the successor to the General Chair; if no such designation is made, then the person with the longer tenure in such office or as a Board Member shall serve as the successor.
- .2 OFFICES COMBINED - Any office other than General Chair may be combined with any other office, **except that the offices of Finance Vice-Chair and Treasurer may not be combined**. This may be accomplished by the Nominating Committee nominating a single Individual Member to serve simultaneously as two (2) officers or by the House of Delegates so electing at the time of election.

606.7 DUTIES AND POWERS - The duties and powers of the officers and other Board Members shall be to attend and participate in all meetings of the House of Delegates and the Board of Directors and as follows:

- .3 TREASURER: The Treasurer shall be the principal receiving and disbursing officer of Gulf Swimming. Except as otherwise directed by **the Finance Vice-Chair**, the Finance Committee or the Board of Directors, the Treasurer shall receive all moneys, incomes, fees and other receipts of Gulf Swimming and pay all bills, salaries, expenses and other disbursements approved by an authorized officer, committee chair, coordinator, **the Finance Vice-Chair**, the Finance Committee, the Board of Directors or the House of Delegates, or required to be paid pursuant to Section 610.2.11. When authorized by the Board of Directors, income and expenses may be received and paid by a division, officer, committee or coordinator, provided that the division, officer, committee or coordinator promptly submits to the Treasurer an itemized report, duly attested by the division, officer, committee chair or coordinator and either within the approved budget of such division, officer, committee or coordinator, or authorized by the Board of Directors or the House of Delegates. The Treasurer shall be a member of the Finance Committee but may not be its chair. The Treasurer shall issue a bimonthly report listing the current budget variances by line item, all receipts, all expenditures and the current fund and account balances for the preceding bimonthly time period and for the fiscal year to date, together with such other items as **the Finance Vice-Chair**, the Finance Committee, the General Chair or the Board of Directors may direct. The Treasurer shall:
 - B cause the moneys, securities, and other financial instruments of Gulf Swimming to be deposited in the name and to the credit of Gulf Swimming in such institutions as shall be designated in accordance with Section 606.11 or to be otherwise invested as **the Finance Vice-Chair**, the Finance Committee or the Board of Directors may direct;
 - E cause to be kept in the safe-keeping of the Treasurer correct books of account and other financial records of all its affairs and transactions and such duplicate books of accounts as the Board of Directors, **the Finance Vice-**

Chair, the Finance Committee or the Treasurer shall determine. The Treasurer's custody of the books and records shall be as a fiduciary for Gulf Swimming and custody and fiduciary state shall end when the Treasurer leaves office and passes them on to the successor Treasurer;

- .7 FINANCE VICE-CHAIR: The Finance Vice-Chair is the chief financial officer of Gulf Swimming. The Finance Vice-Chair shall chair and have general charge of the affairs and property of the division that includes the Treasury function, the development and implementation of an investment program for Gulf Swimming's working capital, funded reserves and endowment funds and the development and implementation of a marketing and fund-raising plan for Gulf Swimming. The Finance Vice-Chair, with the assistance of the Finance Committee, shall prepare an annual budget for Gulf Swimming's operations and present the budget for approval by the Board of Directors and the House of Delegates. In addition, the Finance Vice-Chair shall cause to be conducted the audit required pursuant to Section 608.5 and shall review, or shall cause the Audit Committee to review, the annual audit report and recommend acceptance and appropriate action, if any, with regard thereto by the Board of Directors and the House of Delegates. The Finance Vice-Chair is responsible for the adequacy of Gulf Swimming's system of internal financial and accounting controls. The Finance Vice-Chair is the chairman of the Finance and Budget Committees and a member of the Personnel Committee. Together with the Treasurer, the Finance Vice-Chair is ultimately responsible for Gulf Swimming's compliance with Section 608.5.
- .8 SAFE SPORT COORDINATOR - The Safe Sport Coordinator shall be responsible for the implementation and coordination of, and serve as the Gulf Swimming liaison for, the Safe Sport Program established by USA Swimming. The Safe Sport Coordinator shall be a non-athlete member in good standing, and shall work with the USA Swimming Safe Sport staff and the USA Swimming Safe Sport Committee, to implement pertinent aspects of the national Safe Sport Program within Gulf Swimming. The Safe Sport Coordinator will be a voting member of the Board of Directors and shall hold no other office or committee chair position in Gulf Swimming during his or her term. The Safe Sport Committee Coordinator will:
- A. Serve as the primary contact for Gulf Swimming to coordinate and oversee the implementation of effective safe sport educational programs for all athlete members, their parents, coaches, volunteers and clubs as provided by USA Swimming;
 - A. Be trained regarding the complaint reporting structure and refer all reports of a violation of the Safe Sport policies directly to the USA Swimming Safe Sport staff, the General Chair, local club, and/or other appropriate authorities;
 - B. Participate in workshops as provided by USA Swimming, collect and share information about what USA Swimming and other LSCs are doing to promote safe sport policies, and disseminate information on LSC best practices;
 - C. Serve as an information resource for Gulf Swimming clubs and membership, and will help to identify and connect them with local educational partners and resources;
 - D. Receive feedback and suggestions on the Safe Sport policies and programs from the Gulf Swimming clubs and membership, and provide feedback to the USA Swimming Safe Sport Committee and Safe Sport staff; and,
 - E. Perform other functions as necessary in the fulfillment of USA Swimming's continuing efforts to foster safe, healthy and positive environments for all its members.

606.10 OFFICERS' POWERS GENERALLY -

- .3 DELEGATION - Officers of Gulf Swimming may delegate any portion of their powers or duties to another Individual Member or to a committee composed of Individual Members, **except that neither the Finance Vice-Chair nor the Treasurer may delegate duties to the other without the consent of the Board of Directors.** In addition, the authority to sign checks, drafts, orders of withdrawal or wire transfers shall not be

delegated other than by the Board of Directors. Except as otherwise provided in these Bylaws and with the consent of the Board of Directors, any officer may delegate any portion of that officer's powers or duties to the paid staff of Gulf Swimming. A delegation of powers or duties shall not relieve the delegating officer of the ultimate responsibility to see that these duties and obligations are properly executed or fulfilled.

606.11 DEPOSITORIES AND BANKING AUTHORITY -

- .1 DEPOSITORIES, ETC. - All receipts, income, charges and fees of Gulf Swimming shall be deposited to its credit in the banks, trust companies, other depositories or custodians, investment companies or investment management companies as the Board of Directors may select, or as may be selected by **the Finance Vice-Chair**, the Finance Committee or any officer or officers or agent or agents authorized to do so by the Board of Directors. Endorsements for deposit to the credit of Gulf Swimming in any of its duly authorized depositories shall be made in the manner determined by **the Finance Vice-Chair**, the Finance Committee or the Board of Directors. All funds of Gulf Swimming not otherwise employed shall be maintained in the banks, trust companies, other depositories or custodians, investment companies or investment management companies designated by **the Finance Vice-Chair**, the Finance Committee, the Board of Directors or any officer or officers or agent or agents authorized to do so by the Board of Directors.
- .2 SIGNATURE AUTHORITY - All checks, drafts or other orders for the payment or transfer of money, and all notes or other evidences of indebtedness issued in the name of Gulf Swimming shall be signed by the General Chair, the Treasurer or other officer or officers or agent or agents of Gulf Swimming, and in the manner, as shall be determined by **the Finance Vice-Chair**, the Finance Committee or the Board of Directors.

ARTICLE 607 DIVISIONS, COMMITTEES AND COORDINATORS

607.1 DIVISIONAL ORGANIZATION AND JURISDICTIONS, STANDING COMMITTEES AND COORDINATORS - The five (5) divisions of Gulf Swimming shall each be chaired by a Vice-Chair, the Senior Athletes Representative, or the Coaches Representative, whose respective powers, duties, jurisdiction and responsibilities are described in Section 606.7. Under each division Vice-Chair there are officers, committees, coordinators and direct responsibilities as follows:

.4 FINANCE DIVISION - **Finance Vice-Chair**

Audit
Budget
Finance
Treasurer

607.3 MEMBERS AND EX-OFFICIO MEMBERS OF STANDING COMMITTEES - Except as otherwise provided in these Bylaws or by the Board of Directors, members of each standing committee shall be appointed by the General Chair with the advice and consent of the respective division vice-chair and the chair of the committee. Notwithstanding anything herein to the contrary, a sufficient number of athlete members shall be appointed to each committee to constitute at least twenty percent (20%) of the voting membership of such committee. The athlete committee members shall meet the same requirements as those of Athlete Representative set forth in Section [604.1.2]. The division vice-chair shall be an ex-officio member (with voice and vote) of each standing committee within the respective division. The ex-officio members and other designated members of certain standing committees shall be as follows:

- .1 AUDIT COMMITTEE - The members of the Audit Committee shall be **the Finance Vice-Chair**, the Administrative Vice-Chair and at least one (1) additional members appointed by the Board of Directors. The Treasurer shall not be a member of the Audit Committee.
- .2 BUDGET COMMITTEE - The members of the Budget Committee shall be the General Chair, **the Finance Vice-Chair, who shall serve as chair**, the Treasurer, the Administrative Vice-Chair, the Senior Vice-Chair, the Age Group Vice-Chair, the Senior Athlete Representative and the Coach Representative.
- .3 FINANCE COMMITTEE - The members of the Finance Committee shall be the General Chair, **the Finance Vice-Chair**, who shall serve as chair, and the Administrative Vice-Chair and the Treasurer.

ARTICLE 608
ANNUAL AUDIT, REPORTS AND REMITTANCES

- 608.9 REPORTS GENERALLY - Gulf Swimming shall make all reports and remittances to USA Swimming as specified in the *USA Swimming Rules and Regulations* or by the National Board of Directors or National House of Delegates, in such a manner and on such written forms as may be requested by USA Swimming national headquarters. The General Chair, the Athlete Registration Coordinator, the Non-Athlete Registration Coordinator, the Secretary, **the Finance Vice-Chair**, and the Treasurer shall be collectively responsible for seeing that all required reports and remittances are made.

ATHLETE TRAVEL FUND PROPOSAL

Gulf Swimming wants to enable their swimmers and Coaches to be able to achieve at the National Level. To this end, we want the Coaches to be able to accompany their swimmers to National Meets and for their clubs to be able to afford it. To this end we are proposing that the Coach Travel be increased to 100% of the amount approved for the swimmers at the same meet.

Additionally, we recognize that the coaches need to stay abreast of the latest training techniques and methods and to interface with their peers. To this end we are also proposing that each Club be reimbursed 100% of the average of the two Summer National meets to send one coach to a coach's conference. This change will provide two coach trips per year per club, one each to accompany their swimmers to a National meet and one to attend a coach's conference.

TRAVEL FUND DISBURSEMENTS

The Fund has now reached a balance where I recommend that we start pulling the earnings off every January. The earnings consist of interest and dividends earned on the fund's investments. Currently I estimate the yearly earnings will be around \$35,000.

GULF SWIMMING
SECTION 7 - FINANCIAL POLICY
FINANCIAL PLAN
2012-2013

OBJECTIVE: The objective of the Gulf Swimming Financial Plan is to establish a permanent fund to be used for Athlete, Coach and Official reimbursement for participating (**Athlete**), coaching (**Coach**), or working (**Official**) at National Level Meets.

Athletes - Travel to National Meets has always been supported by Gulf Swimming. The amount of reimbursement available to each swimmer is dependent upon the Budget and the number of swimmers attending each meet. With this Financial Plan, Gulf Swimming hopes to fund 75% to 100% of uniform expenses, that is, expenses based on advanced purchased airline tickets, standard double occupancy hotel rooms and a set per diem for meals, etc.

~~Coaches - This plan provides limited funding of Coaches travel, based on one coach per team. For those coaches who have no National level swimmers, an amount equal to the amount the coaches receive who do go to National level meets can be used for the coach to attend the ASCA clinic, usually held in the fall. The reimbursement will be based on one trip per year. The amount of the reimbursement paid to any coach shall not be more than the maximum amount paid to any individual athlete for the same meet, or the most recent National meet, if the reimbursement is for an ASCA Clinic.~~

Coaches - This plan provides limited funding of Coaches travel for National meets and for Coaches Conferences. For those coaches who have National level swimmers competing in a National Meet, travel will be funded based on one coach per team per year. Additionally, funding will be provided for one coach per team per year to attend a Coaches Conference of their choosing. The amount of the reimbursement paid to any coach shall not be more than the maximum amount paid to any individual athlete for the same meet, or the average of the most recent National meets, if the reimbursement is for a Coaches Conference. The reimbursement may not to exceed actual expenses per the Gulf Travel Reimbursement policy.

Officials - It is important for Gulf Swimming Officials to maintain and increase their exposure at the National level. Officiating provides one of the best means of obtaining this exposure. This, in turn, can and has resulted in the appointment of Gulf Swimming personnel to certain important USA Swimming committees (Officials, Championship Time Standards, etc.). Additionally, the Gulf Swimming athletes feel more comfortable when they see familiar officials' faces on deck hopefully resulting in faster swimming. The reimbursement will be based on the number of days/sessions worked at a meet and will be limited to one meet per year per official. The amount of the reimbursement paid to any Official shall not be more than the maximum amount paid to any individual athlete for the same meet.

PLAN: The amount of reimbursement will be contingent upon the amount of proceeds generated by the fund the previous year. The Corpus will not be used, only the earnings. The proceeds will be split among the athletes, coaches and officials on a percentage basis as follows: 80%, 15%, and 5%. When and if the Fund pay out for the year reaches 100% reimbursement for all qualified recipients, the House of Delegates will vote to continue adding to the fund or cap the fund. If the fund is voted capped, the monies that were funding the Fund, except for the yearly returns of the Fund, will all go back to the General Fund.

SPECIAL RULES: This fund will be set up to be exclusively used to fund travel as outlined above. None of the rules establishing the fund including payout percentages, fund use, etc. can be changed or modified except with a 75% majority vote of the House of Delegates. Any modifications to the rules establishing the fund must also pass two readings, both with the aforementioned 75% majority.

REIMBURSEMENT POLICY:

Coach Reimbursement:

1. The reimbursement will be limited to ~~one~~ **two** travel payments per year per club.
2. **The reimbursement will be made payable to the club, unless notification from the club's board instructs otherwise.**
3. If the reimbursement is for a National level swim meet, then the maximum amount of reimbursement will be set to ~~50~~ **100%** of the athlete reimbursement for the same meet.

4. If the reimbursement is for an ~~ASCA Clinic~~ **a Coaches Conference**, then the maximum amount of reimbursement will be set to ~~50~~**100**% of the average of the spring and summer Nationals, excluding Olympic Trials.
5. **There will be only one reimbursement of each type per club per year, one for Coaching his/her own swimmers at a National Meet, and one for attending a Coach's Conference**

Officials Reimbursement:

1. The reimbursement will be limited to one travel payment per year per official.
2. The reimbursement will be set to a maximum of 25% of the average of spring and summer Nationals, excluding Olympic Trials.

Gulf Swimming Inc
PRELIMINARY
Profit & Loss Budget Performance
January through August 2012

	<u>Jan - Aug 12</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
ATHLETE TRAVEL FUND			
Age Group Camps	1,016.22	-3,000.00	0.00
Athlete Apparel	0.00	0.00	-1,000.00
Fines	360.00	5,336.00	8,004.00
Gold Medal Clinic	2,575.00	0.00	214.42
LC Juniors	0.00	0.00	-49,266.68
NCSA Juniors	-23,355.17	-44,623.25	-44,623.25
Olympic Development Camp	0.00	-5,000.00	-5,000.00
Olympic Trials	-27,040.69	-37,798.25	-37,798.25
Open Water	-937.14	-2,416.75	-2,416.75
Sanctions	0.00	8,000.00	12,000.00
SCY Jr Championships	-2,770.00	-12,000.00	-12,000.00
SCY National Championships	-1,364.00	-5,000.00	-5,000.00
Select Camps	0.00	-2,400.00	-2,400.00
Southern Zones			
Parent Contribution	0.00	14,400.00	14,400.00
Southern Zone Sr Meet	0.00	0.00	-10,000.00
Southern Zone Team	-27,320.11	-41,650.00	-41,650.00
Total Southern Zones	<u>-27,320.11</u>	<u>-27,250.00</u>	<u>-37,250.00</u>
Splash Fees	181,093.25	166,664.00	249,996.00
US Open	0.00	-19,753.15	-19,753.15
USAS Convention	0.00	-1,000.00	-3,000.00
Total ATHLETE TRAVEL FUND	<u>102,257.36</u>	<u>19,758.60</u>	<u>50,706.34</u>
Donations	0.00	-500.00	-500.00
EQUIPMENT FUND			
Equipment Purchase	-13,266.40	-5,000.00	-5,000.00
Equipment Rental	0.00	2,000.00	3,000.00
Equipment Repair	-12.22	-960.00	-1,529.38
Equipment Shipping	0.00	0.00	-100.00
Registration	0.00	-250.00	-250.00
Storage	0.00	0.00	-4,500.00
Total EQUIPMENT FUND	<u>-13,278.62</u>	<u>-4,210.00</u>	<u>-8,379.38</u>
GENERAL FUND			
ADMIN VICE CHAIR			
Meeting Expenses	-33.50	0.00	-250.00
Misc Expenses	-216.50		
Postage	-15.45	-266.64	-399.96
Software	0.00	0.00	-250.00
Supplies	0.00	-90.00	-150.00
Total ADMIN VICE CHAIR	<u>-265.45</u>	<u>-356.64</u>	<u>-1,049.96</u>
AGE GROUP VICE CHAIR			
Club Development	0.00	0.00	-7,000.00
Ladder of Success	-1,592.50	-1,750.00	-3,500.00
Meeting Expenses	0.00	0.00	-100.00
Total AGE GROUP VICE CHAIR	<u>-1,592.50</u>	<u>-1,750.00</u>	<u>-10,600.00</u>
ATHLETE REGISTRATION			
Athlete Registration			
Ath Reg Expense	-65,808.00	-87,800.00	-250,000.00
Ath Reg Income	73,916.00	87,000.00	380,000.00
Outreach Reg Exp	-600.00	-750.00	-1,400.00
Outreach Reg Income	590.00	840.00	1,400.00
Sea'al Ath Reg Expense	-8,036.00	-10,700.00	-12,000.00
Sea'al Reg Income	9,352.00	12,834.00	17,000.00
Team Registration Expense	-2,030.00	-2,040.00	-2,600.00
Team Registration Income	12,048.00	2,000.00	9,750.00
Transfer Fee	189.00	362.00	500.00
Total Athlete Registration	<u>19,621.00</u>	<u>1,746.00</u>	<u>142,650.00</u>
Computer Expenses	-43.29	-100.00	-100.00
Internet	-514.71	-600.00	-600.00
Outreach Payments	-24,094.25	-24,200.00	-30,000.00
Postage	-759.57	-500.00	-500.00
Registration & Times WS	0.00	0.00	-575.00
Supplies	-501.93	-600.00	-600.00
Total ATHLETE REGISTRATION	<u>-6,292.75</u>	<u>-24,254.00</u>	<u>110,275.00</u>

Gulf Swimming Inc
PRELIMINARY
Profit & Loss Budget Performance
January through August 2012

	<u>Jan - Aug 12</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Background Check	0.00	-175.00	-175.00
BANQUET			
Awards	-9,240.00	-8,000.00	-14,000.00
Banquet Attendee Fee	0.00	0.00	15,000.00
Commissions	0.00	0.00	175.00
Equipment Charge-Hotel	0.00	0.00	-100.00
Hotel Accomodations	0.00	0.00	-400.00
Meal Expense (Hotel Charges)	0.00	-3,000.00	-25,000.00
Meeting Expenses	0.00	-300.00	-300.00
Non Athlete Awards	0.00	-200.00	-200.00
Printing	0.00	0.00	-500.00
Speaker	-10,000.00	-18,000.00	-18,000.00
Supplies	0.00	0.00	-300.00
Transportation	-388.10	0.00	-200.00
Total BANQUET	-19,628.10	-29,500.00	-43,825.00
BOARD OF REVIEW			
Copy Expenses	0.00	0.00	-25.00
Postage	0.00	0.00	-15.00
Review Expenses	0.00	0.00	-200.00
Travel - Workshop	0.00	0.00	-575.00
Total BOARD OF REVIEW	0.00	0.00	-815.00
COACH CHAIR			
Coach of Year Award	0.00	0.00	-800.00
Coach Reimbusm't - Travel Fund	-4,021.50	-1,000.00	-4,000.00
Coach Travel	0.00	0.00	-1,500.00
Meeting Expenses	0.00	0.00	-500.00
Total COACH CHAIR	-4,021.50	-1,000.00	-6,800.00
COMMUNICATION			
Software Expense	0.00	-200.00	-200.00
Website Expenses	-281.35	-500.00	-500.00
Total COMMUNICATION	-281.35	-700.00	-700.00
DIVERSITY COORDINATOR			
Travel	0.00	0.00	-900.00
Total DIVERSITY COORDINATOR	0.00	0.00	-900.00
GENERAL CHAIRMAN			
Annual Dues	-50.00	0.00	-50.00
Computer equipment	-27.05	0.00	-250.00
Computer Software	0.00	0.00	-50.00
Copying Expenses	0.00	0.00	-75.00
Internet	-520.00	-520.00	-780.00
Meeting Expenses	-417.67	-395.00	-650.00
Other Expenses	0.00	-523.23	-703.23
Postage	-23.25	-12.50	-25.00
Supplies	-751.76	-760.00	-1,000.00
Travel	-21.90	-800.00	-800.00
Travel Expenses - USA Swimming	-383.23	-600.00	-600.00
Total GENERAL CHAIRMAN	-2,194.86	-3,610.73	-4,983.23
NON ATH REGISTRATION			
Non Athlete Registration			
Non Ath Reg Expense	-5,181.00	-6,656.00	-12,000.00
Non Ath Reg Income			
Family	1,035.00	0.00	0.00
Individual	17,298.00	0.00	6,000.00
Non Ath Reg Income - Other	-177.00	5,235.50	5,802.50
Total Non Ath Reg Income	18,156.00	5,235.50	11,802.50
Total Non Athlete Registration	12,975.00	-1,420.50	-197.50
Total NON ATH REGISTRATION	12,975.00	-1,420.50	-197.50
NTV/Records Coordinator			
Internet Expenses	-414.83	-480.00	-720.00
Observations	290.00	50.00	500.00
Postage	0.00	0.00	-75.00

Gulf Swimming Inc
PRELIMINARY
Profit & Loss Budget Performance
January through August 2012

	<u>Jan - Aug 12</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Supplies	-167.75	0.00	-50.00
Travel	-874.10	-900.00	-900.00
Total NTV/Records Coordinator	-1,166.68	-1,330.00	-1,245.00
OFFICIALS VICE CHAIR			
Disqualification Slips	-76.99	0.00	-110.00
Internet	0.00	-440.00	-660.00
Official Certification Training	0.00	0.00	-1,000.00
Officials Badges	-160.25	-401.25	-456.25
Officials BGC	0.00	-39.00	-39.00
Officials Chair Workshop	0.00	-575.00	-575.00
Officials Clinic	0.00	0.00	-2,290.00
Officials Travel - Meets	-1,556.27	0.00	-2,000.00
Officials Workshop	0.00	0.00	-1,150.00
Postage	-57.75	-150.00	-175.00
Printing	0.00	0.00	-250.00
Shipping	-25.00	-25.00	-50.00
Supplies	0.00	-550.00	-600.00
Total OFFICIALS VICE CHAIR	-1,876.26	-2,180.25	-9,355.25
OTHER			
Banking Expenses	-38.40	-8.00	-100.00
Fees	-20,459.32		
Gain/Loss on Annuity	0.00	-1,081.66	-54,944.62
Miscellaneous Revenue	0.00	2,500.00	2,700.00
Money Market Interest	134.15	160.00	240.00
NSF Fees	30.00	18.00	18.00
Southern Zone Dues	0.00	-50.00	-50.00
Special Non-Ath Awards	0.00	0.00	-50.00
Total OTHER	-20,333.57	1,538.34	-52,186.62
SAFETY CHAIR			
LSC Safety Chair Meeting	0.00	-650.00	-650.00
Total SAFETY CHAIR	0.00	-650.00	-650.00
SECRETARY			
Supplies	0.00	0.00	-100.00
Total SECRETARY	0.00	0.00	-100.00
TECHNICAL VICE CHAIR			
Copy Expense	-50.40	0.00	-100.00
Meet Director Clinic	0.00	-849.14	-1,119.14
Total TECHNICAL VICE CHAIR	-50.40	-849.14	-1,219.14
TREASURER			
Computer hardware & expenses	82.00		
Computer Software	0.00	0.00	-350.00
Internet Expense	-576.48	-520.00	-780.00
Meeting Expenses	-122.12	-75.00	-75.00
Other Expenses	0.00	-10.00	-10.00
Postage	-46.75	-65.00	-75.00
Records Storage	-1,620.00	-1,620.00	-1,620.00
Supplies	-17.26	-315.00	-450.00
Training	0.00	0.00	-120.00
Total TREASURER	-2,300.61	-2,605.00	-3,480.00
USAS CONVENTION	-2,760.30	-3,500.00	-30,000.00
Total GENERAL FUND	-49,789.33	-72,342.92	-58,006.70
Investments			
Unrealized gain(loss)	59,909.41		
Total Investments	59,909.41		
Unclassified			
Unclassified	-1,750.00	0.00	0.00
TOTAL	<u>97,348.82</u>	<u>-57,294.32</u>	<u>-16,179.74</u>

Gulf Swimming Inc
PRELIMINARY
Balance Sheet Prev Year Comparison
 As of August 31, 2012

	<u>Aug 31, 12</u>	<u>Aug 31, 11</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings			
1000 - Bank and Investment Balances			
1005 - CHASE BUSINESS CHECKING	99,096.82	183,654.38	-84,557.56
1015 - CHASE BUSINESS MONEY MARKET ACC	100,592.61	100,381.29	211.32
1025 - Chase OutReach Account	34,171.00	4,924.50	29,246.50
1030 - Edward Jones Investments	1,081,562.10	314,778.69	766,783.41
Total 1000 - Bank and Investment Balances	<u>1,315,422.53</u>	<u>603,738.86</u>	<u>711,683.67</u>
Total Checking/Savings	<u>1,315,422.53</u>	<u>603,738.86</u>	<u>711,683.67</u>
Total Current Assets	1,315,422.53	603,738.86	711,683.67
Other Assets			
1800 - Other long-term assets	0.00	573,796.15	-573,796.15
Total Other Assets	<u>0.00</u>	<u>573,796.15</u>	<u>-573,796.15</u>
TOTAL ASSETS	<u><u>1,315,422.53</u></u>	<u><u>1,177,535.01</u></u>	<u><u>137,887.52</u></u>
LIABILITIES & EQUITY			
Equity			
3001 - Opening Bal Equity	513,056.68	513,056.68	0.00
3010 - Unrestrict (retained earnings)	705,017.03	625,034.20	79,982.83
Net Income	97,348.82	39,444.13	57,904.69
Total Equity	<u>1,315,422.53</u>	<u>1,177,535.01</u>	<u>137,887.52</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,315,422.53</u></u>	<u><u>1,177,535.01</u></u>	<u><u>137,887.52</u></u>

Gulf Swimming Inc
PRELIMINARY
Balance Sheet Prev Year Comparison
As of August 31, 2012

	<u><u>% Change</u></u>
ASSETS	
Current Assets	
Checking/Savings	
1000 - Bank and Investment Balances	
1005 - CHASE BUSINESS CHECKING	-46.04%
1015 - CHASE BUSINESS MONEY MARKET ACC	0.21%
1025 - Chase OutReach Account	593.9%
1030 - Edward Jones Investments	243.59%
Total 1000 - Bank and Investment Balances	<u>117.88%</u>
Total Checking/Savings	<u>117.88%</u>
Total Current Assets	117.88%
Other Assets	
1800 - Other long-term assets	-100.0%
Total Other Assets	<u>-100.0%</u>
TOTAL ASSETS	<u><u>11.71%</u></u>
LIABILITIES & EQUITY	
Equity	
3001 - Opening Bal Equity	0.0%
3010 - Unrestrict (retained earnings)	12.8%
Net Income	146.8%
Total Equity	<u>11.71%</u>
TOTAL LIABILITIES & EQUITY	<u><u>11.71%</u></u>

Gulf Swimming Inc
PRELIMINARY
Profit & Loss Prev Year Comparison
January through August 2012

	<u>Jan - Aug 12</u>	<u>Jan - Aug 11</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
5100 - Earned revenues	311,580.61	312,934.15	-1,353.54	-0.43%
Total Income	<u>311,580.61</u>	<u>312,934.15</u>	<u>-1,353.54</u>	<u>-0.43%</u>
Expense				
6560 - Payroll Expenses	2,780.00	2,706.66	73.34	2.71%
7000 - Grant & contract expense	0.00	500.00	-500.00	-100.0%
8100 - Non-personnel expenses	64,722.74	33,015.39	31,707.35	96.04%
8200 - Occupancy expenses	0.00	1,620.00	-1,620.00	-100.0%
8300 - Travel & meetings expenses	101,996.96	130,750.76	-28,753.80	-21.99%
8500 - Misc expenses	104,641.50	114,605.79	-9,964.29	-8.69%
Total Expense	<u>274,141.20</u>	<u>283,198.60</u>	<u>-9,057.40</u>	<u>-3.2%</u>
Net Ordinary Income	37,439.41	29,735.55	7,703.86	25.91%
Other Income/Expense				
Other Income				
6800 - Unrealized gain (loss)	59,909.41	9,708.58	50,200.83	517.08%
Total Other Income	<u>59,909.41</u>	<u>9,708.58</u>	<u>50,200.83</u>	<u>517.08%</u>
Net Other Income	<u>59,909.41</u>	<u>9,708.58</u>	<u>50,200.83</u>	<u>517.08%</u>
Net Income	<u><u>97,348.82</u></u>	<u><u>39,444.13</u></u>	<u><u>57,904.69</u></u>	<u><u>146.8%</u></u>