



**Gulf Swimming, Inc.
Gulf Swimming House of Delegates Meeting**

Reminder Next **Board of Directors** Meeting
Wednesday July 11, 2012 7:30 PM

Reminder Next **House of Delegates** Meeting
Wednesday September 19, 2012 8:00 PM

Herb Schwab, General Chairman, called the Gulf Swimming House of Delegates meeting to order at 8:00 PM in the DADS Club meeting room 1006 Voss Rd. Houston, TX. 77055.

The following board members were present:

Herb Schwab	Tom Hasz	Jennie Shamburger	Ron Lusk
Rick Tobin	Seth Huston	Gilbert Legaspi	Allison Beebe

Coaches and or team reps from the following teams were present:

AMBUSH, BTA, DADS, FCST, HCAP, KATY, LSST, NOCH, RICE, PACK, PEAK, SPA, TWST and WHAT

It was moved, seconded, and passed to approve the January 25, 2012 House of Delegates Meeting minutes as posted. The minutes of the March 7th Special House of Delegates meeting were amended to reflect that Allison Beebe was in attendance. The rest of the minutes were approved as presented.

OFFICER REPORTS

GENERAL CHAIRMAN

Herb Schwab Herb reported that Jessica Hardy has been secured to attend the Annual Gulf awards banquet and Gold medal clinic.

**ADMINISTRATIVE
VICE CHAIRMAN**

Henry Clark Not Present, Herb reported that Henry will send the proof of times report to the clubs this week.

SECRETARY

Linda Brenneke

Not present, no report

TREASURER

Tom Hasz

Tom presented the 1st qtr financial results, see attached report

**SENIOR VICE
CHAIRMAN**

Clayton Cagle

Not present, no report

**AGE GROUP
VICE CHAIRMAN**

Jennie Shamburger

Jennie reported that she is in the process of finalizing the budget for the Zone Trip in August. Final details will be available soon. See attached report.

**TECHNICAL COMMITTEE
CHAIRMAN**

Ron Lusk

PLAT has agreed to host the Distance meet in January 2013, COOGS will co-host. ESA has reported that they cannot host any Gulf weekend meets. A committee was formed at the TPC April meeting to set the Gulf weekend meets. They are to report at the June 13, 2012 TPC meeting. See meeting reports.

**ATHLETE REGISTRATION
COORDINATOR**

Annette Leach

Not Present, Herb reported that there are 6277 athletes with an additional 236 Out-reach and 241 Seasonal, for a total of 6754. There are 47 clubs.

**NON-ATHLETE REGISTRATION
COORDINATOR**

Chris Day

Not present, Herb reported that there are 617 non athletes, 279 Coaches and 167 Officials.

OFFICIALS CHAIRMAN

Rick Tobin

Rick reported that there were several promotions to Certified Stroke and Starter and one Deck Referee. There are several more that will be advanced soon.

SAFETY COORDINATOR

Matt Wagner

Not present, Herb reported that Andy Nelson of LSST won the safety poster contest.

**PAST GENERAL
CHAIRMAN**

Jay Cookingham Not present, no report

ATHLETE REPRESENTATIVES

Natalie Nation Not present, no report

Thomas Norman Not present, no report

COACH REPRESENTATIVE

Allison Beebe Present, no report

SANCTION COORDINATOR

Linda Brenneke Not present, no report

NTV COORDINATOR

Rick Kehlenbach Not Present, Herb reported that the SWIMS data base is current.

**ADAPTED SWIMMING
COORDINATOR**

Matt Sale Not present, no report

**TOP 10 RECORDS
COORDINATOR**

Rick Kehlenbach Not present, no report

**COMPUTER INFORMATION
COORDINATOR**

Sharon Bourne Not present, no report

**MATERIAL AND EQUIPMENT
COORDINATOR**

Gary Baker Not Present, Rick Tobin addressed the issue of new radios for the officials. A motion was made seconded and passed for the Gulf to purchase additional radios for teams that don't rent Gulf trailers. They are to be distributed to the meet referee or Meet director for use at those meets. There will not be a charge to use the radios See attached for exact proposal that passed.

**CLUB DEVELOPMENT
LIAISON**

Chris Day Not present, no report

PUBLICITY COORDINATOR

Robert Kelly Not present, no report

DIVERSITY COORDINATOR

Gilbert Legaspi Present, no report

OPEN WATER COORDINATOR

Seth Huston Present, no report

CAMP COORDINATOR

Lindsie Micko Not present, no report

OLD BUSINESS

The rule that was passed on the 4 hour rule penalties for all meets, with any session including 12 & under athletes was brought forward for discussion. A motion was made and seconded to change the wording of the rule to as follows: 12 & under events in any session must be completed in four hours except for championship meets. The motion passed.

NEW BUSINESS

Juan Caraveo, PEAK coach, brought forth a proposal for a Gulf Grant Program. See attached reports for details of the program. A committee was formed to study the proposal and bring recommendations back to the next Gulf Board meeting. The committee consists of Juan Caraveo, Evan Chastain, Tom Hasz, Bill Goudek, Rick Tobin and Chris Day.

ANNOUNCEMENTS

A motion was made seconded and passed to adjourn at 9:16 PM.

Respectfully Submitted,

Linda Brenneke

Linda Brenneke
Board of Directors, Secretary
Gulf Swimming, Inc.

Gulf Swimming Inc
Profit & Loss Budget Performance
January through March 2012

	Jan - Mar 12	YTD Budget	Annual Budget
ATHLETE TRAVEL FUND			
Age Group Camps	2,397.21	-1,000.00	0.00
Athlete Apparel	0.00	0.00	-1,000.00
Fines	165.00	2,001.00	8,004.00
Gold Medal Clinic	0.00	0.00	214.42
LC Juniors	0.00	0.00	-49,266.68
NCSA Juniors	0.00	0.00	-44,623.25
Olympic Development Camp	0.00	0.00	-5,000.00
Olympic Trials	0.00	0.00	-37,798.25
Open Water	0.00	0.00	-2,416.75
Sanctions	0.00	3,000.00	12,000.00
SCY Jr Championships	-2,770.00	-12,000.00	-12,000.00
SCY National Championships	-1,364.00	-5,000.00	-5,000.00
Select Camps	0.00	0.00	-2,400.00
Southern Zones			
Parent Contribution	0.00	0.00	14,400.00
Southern Zone Sr Meet	0.00	0.00	-10,000.00
Southern Zone Team	0.00	0.00	-41,650.00
Total Southern Zones	0.00	0.00	-37,250.00
Splash Fees	73,233.75	62,499.00	249,996.00
US Open	0.00	0.00	-19,753.15
USAS Convention	0.00	0.00	-3,000.00
Total ATHLETE TRAVEL FUND	71,661.96	49,500.00	50,706.34
Donations	0.00	0.00	-500.00
EQUIPMENT FUND			
Equipment Purchase	-2,086.91	0.00	-5,000.00
Equipment Rental	0.00	750.00	3,000.00
Equipment Repair	0.00	-360.00	-1,529.38
Equipment Shipping	0.00	0.00	-100.00
Registration	0.00	0.00	-250.00
Storage	0.00	0.00	-4,500.00
Total EQUIPMENT FUND	-2,086.91	390.00	-8,379.38
GENERAL FUND			
ADMIN VICE CHAIR			
Meeting Expenses	0.00	0.00	-250.00
Postage	0.00	-99.99	-399.96
Software	0.00	0.00	-250.00
Supplies	0.00	-30.00	-150.00
Total ADMIN VICE CHAIR	0.00	-129.99	-1,049.96
AGE GROUP VICE CHAIR			
Club Development	0.00	0.00	-7,000.00
Ladder of Success	0.00	0.00	-3,500.00
Meeting Expenses	0.00	0.00	-100.00
Total AGE GROUP VICE CHAIR	0.00	0.00	-10,600.00
ATHLETE REGISTRATION			
Athlete Registration			
Ath Reg Expense	-49,152.00	-63,800.00	-250,000.00
Ath Reg Income	61,948.00	63,000.00	380,000.00
Outreach Reg Exp	-530.00	-595.00	-1,400.00
Outreach Reg Income	510.00	365.00	1,400.00
Sea'al Ath Reg Expense	-644.00	-1,363.00	-12,000.00
Sea'al Reg Income	1,368.00	888.00	17,000.00
Team Registration Expense	-2,030.00	-1,900.00	-2,600.00
Team Registration Income	4,000.00	1,000.00	9,750.00
Transfer Fee	98.00	226.00	500.00
Total Athlete Registration	15,568.00	-2,179.00	142,650.00
Computer Expenses	0.00	0.00	-100.00
Internet	-343.14	-230.00	-600.00
Outreach Payments	-9,047.25	-9,700.00	-30,000.00
Postage	-382.20	-200.00	-500.00
Registration & Times WS	0.00	0.00	-575.00
Supplies	-338.75	-120.00	-600.00
Total ATHLETE REGISTRATION	5,456.66	-12,429.00	110,275.00

Gulf Swimming Inc
Profit & Loss Budget Performance
January through March 2012

	Jan - Mar 12	YTD Budget	Annual Budget
Background Check	0.00	-100.00	-175.00
BANQUET			
Awards	-9,240.00	-8,000.00	-14,000.00
Banquet Attendee Fee	0.00	0.00	15,000.00
Commissions	0.00	0.00	175.00
Equipment Charge-Hotel	0.00	0.00	-100.00
Hotel Accomodations	0.00	0.00	-400.00
Meal Expense (Hotel Charges)	0.00	-3,000.00	-25,000.00
Meeting Expenses	0.00	0.00	-300.00
Non Athlete Awards	0.00	0.00	-200.00
Printing	0.00	0.00	-500.00
Speaker	0.00	-9,000.00	-18,000.00
Supplies	0.00	0.00	-300.00
Transportation	0.00	0.00	-200.00
Total BANQUET	-9,240.00	-20,000.00	-43,825.00
BOARD OF REVIEW			
Copy Expenses	0.00	0.00	-25.00
Postage	0.00	0.00	-15.00
Review Expenses	0.00	0.00	-200.00
Travel - Workshop	0.00	0.00	-575.00
Total BOARD OF REVIEW	0.00	0.00	-815.00
COACH CHAIR			
Coach of Year Award	0.00	0.00	-800.00
Coach Reimbusm't - Travel Fund	-521.50	-500.00	-4,000.00
Coach Travel	0.00	0.00	-1,500.00
Meeting Expenses	0.00	0.00	-500.00
Total COACH CHAIR	-521.50	-500.00	-6,800.00
COMMUNICATION			
Software Expense	0.00	0.00	-200.00
Website Expenses	0.00	0.00	-500.00
Total COMMUNICATION	0.00	0.00	-700.00
DIVERSITY COORDINATOR			
Travel	0.00	0.00	-900.00
Total DIVERSITY COORDINATOR	0.00	0.00	-900.00
GENERAL CHAIRMAN			
Annual Dues	22,425.13	0.00	-50.00
Computer equipment	-27.05	0.00	-250.00
Computer Software	0.00	0.00	-50.00
Copying Expenses	0.00	0.00	-75.00
Internet	-65.00	-195.00	-780.00
Meeting Expenses	-175.64	-175.00	-650.00
Other Expenses	0.00	-298.23	-703.23
Postage	-23.25	0.00	-25.00
Supplies	-186.62	-470.00	-1,000.00
Travel	0.00	0.00	-800.00
Travel Expenses - USA Swimming	0.00	0.00	-600.00
Total GENERAL CHAIRMAN	21,947.57	-1,138.23	-4,983.23
NON ATH REGISTRATION			
Non Athlete Registration			
Non Ath Reg Expense	-3,453.00	-4,250.00	-12,000.00
Non Ath Reg Income			
Family	920.00	0.00	0.00
Individual	14,526.00	0.00	6,000.00
Non Ath Reg Income - Other	63.00	2,051.00	5,802.50
Total Non Ath Reg Income	15,509.00	2,051.00	11,802.50
Total Non Athlete Registration	12,056.00	-2,199.00	-197.50
Total NON ATH REGISTRATION	12,056.00	-2,199.00	-197.50
NTV/Records Coordinator			
Internet Expenses	-154.95	-180.00	-720.00
Observations	190.00	0.00	500.00

Gulf Swimming Inc
Profit & Loss Budget Performance
January through March 2012

	Jan - Mar 12	YTD Budget	Annual Budget
Postage	0.00	0.00	-75.00
Supplies	-72.51	0.00	-50.00
Travel	0.00	0.00	-900.00
Total NTV/Records Coordinator	-37.46	-180.00	-1,245.00
OFFICIALS VICE CHAIR			
Disqualification Slips	0.00	0.00	-110.00
Internet	0.00	-165.00	-660.00
Official Certification Training	0.00	0.00	-1,000.00
Officials Badges	-45.00	-118.75	-456.25
Officials BGC	0.00	0.00	-39.00
Officials Chair Workshop	0.00	0.00	-575.00
Officials Clinic	0.00	0.00	-2,290.00
Officials Travel - Meets	-878.39	0.00	-2,000.00
Officials Workshop	0.00	0.00	-1,150.00
Postage	-31.75	-100.00	-175.00
Printing	0.00	0.00	-250.00
Shipping	-6.25	-25.00	-50.00
Supplies	0.00	-550.00	-600.00
Total OFFICIALS VICE CHAIR	-961.39	-958.75	-9,355.25
OTHER			
Banking Expenses	-4.00	-4.00	-100.00
Fees	-20,459.32		
Gain/Loss on Annuity	0.00	0.00	-54,944.62
Miscellaneous Revenue	0.00	2,500.00	2,700.00
Money Market Interest	17.03	60.00	240.00
NSF Fees	0.00	0.00	18.00
Southern Zone Dues	0.00	-50.00	-50.00
Special Non-Ath Awards	0.00	0.00	-50.00
Total OTHER	-20,446.29	2,506.00	-52,186.62
SAFETY CHAIR			
LSC Safety Chair Meeting	0.00	0.00	-650.00
Total SAFETY CHAIR	0.00	0.00	-650.00
SECRETARY			
Supplies	0.00	0.00	-100.00
Total SECRETARY	0.00	0.00	-100.00
TECHNICAL VICE CHAIR			
Copy Expense	0.00	0.00	-100.00
Meet Director Clinic	0.00	-2.75	-1,119.14
Total TECHNICAL VICE CHAIR	0.00	-2.75	-1,219.14
TREASURER			
Computer hardware & expenses	82.00		
Computer Software	0.00	0.00	-350.00
Internet Expense	-258.47	-195.00	-780.00
Meeting Expenses	-56.70	0.00	-75.00
Other Expenses	0.00	0.00	-10.00
Postage	0.00	0.00	-75.00
Records Storage	0.00	0.00	-1,620.00
Supplies	9.18	-165.00	-450.00
Training	0.00	0.00	-120.00
Total TREASURER	-223.99	-360.00	-3,480.00
USAS CONVENTION	0.00	0.00	-30,000.00
Total GENERAL FUND	8,029.60	-35,491.72	-58,006.70
TOTAL BEFORE INVESTMENT GAIN/LOSS	77,604.65	14,398.28	-16,179.74
Investments			
Unrealized gain(loss)	34,708.23		
Total Investments	34,708.23		
Unclassified	0.00	0.00	0.00
TOTAL	112,312.88	14,398.28	-16,179.74

Gulf Swimming Inc
Balance Sheet Prev Year Comparison
As of March 31, 2012

	<u>Mar 31, 12</u>	<u>Mar 31, 11</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1000 - Bank and Investment Balances	1,330,386.59	633,116.66	697,269.93	110.13%
Total Checking/Savings	<u>1,330,386.59</u>	<u>633,116.66</u>	<u>697,269.93</u>	<u>110.13%</u>
Total Current Assets	1,330,386.59	633,116.66	697,269.93	110.13%
Other Assets				
1800 - Other long-term assets	0.00	574,877.81	-574,877.81	-100.0%
Total Other Assets	<u>0.00</u>	<u>574,877.81</u>	<u>-574,877.81</u>	<u>-100.0%</u>
TOTAL ASSETS	<u><u>1,330,386.59</u></u>	<u><u>1,207,994.47</u></u>	<u><u>122,392.12</u></u>	<u><u>10.13%</u></u>
LIABILITIES & EQUITY				
Equity				
3001 - Opening Bal Equity	513,056.68	513,056.68	0.00	0.0%
3010 - Unrestrict (retained earnings)	705,017.03	625,034.20	79,982.83	12.8%
Net Income	<u>112,312.88</u>	<u>69,903.59</u>	<u>42,409.29</u>	<u>60.67%</u>
Total Equity	<u>1,330,386.59</u>	<u>1,207,994.47</u>	<u>122,392.12</u>	<u>10.13%</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,330,386.59</u></u>	<u><u>1,207,994.47</u></u>	<u><u>122,392.12</u></u>	<u><u>10.13%</u></u>

Gulf Swimming Inc
Profit & Loss Prev Year Comparison
January through March 2012

	<u>Jan - Mar 12</u>	<u>Jan - Mar 11</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
5100 · Earned revenues	159,435.99	139,280.82	20,155.17	14.47%
Total Income	<u>159,435.99</u>	<u>139,280.82</u>	<u>20,155.17</u>	<u>14.47%</u>
Expense				
8100 · Non-personnel expenses	33,441.24	13,540.17	19,901.07	146.98%
8300 · Travel & meetings expenses	5,766.23	12,678.98	-6,912.75	-54.52%
8500 · Misc expenses	65,099.00	74,865.25	-9,766.25	-13.05%
Total Expense	<u>104,306.47</u>	<u>101,084.40</u>	<u>3,222.07</u>	<u>3.19%</u>
Net Ordinary Income	55,129.52	38,196.42	16,933.10	44.33%
Other Income/Expense				
Other Income				
6800 · Unrealized gain (loss)	57,183.36	31,707.17	25,476.19	80.35%
Total Other Income	<u>57,183.36</u>	<u>31,707.17</u>	<u>25,476.19</u>	<u>80.35%</u>
Net Other Income	<u>57,183.36</u>	<u>31,707.17</u>	<u>25,476.19</u>	<u>80.35%</u>
Net Income	<u><u>112,312.88</u></u>	<u><u>69,903.59</u></u>	<u><u>42,409.29</u></u>	<u><u>60.67%</u></u>

Gulf Swimming Inc
Profit & Loss Budget Performance
January 1 through May 14, 2012

	<u>Jan 1 - May 14, 12</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
ATHLETE TRAVEL FUND			
Age Group Camps	1,016.22	-1,451.61	0.00
All Star Meet	0.00	0.00	
Athlete Apparel	0.00	0.00	-1,000.00
Fines	220.00	2,969.23	8,004.00
Gold Medal Clinic	0.00	0.00	214.42
LC Juniors	0.00	0.00	-49,266.68
National Team Expense	0.00	0.00	
NCSA Juniors	-23,355.17	-20,152.44	-44,623.25
Olympic Development Camp	0.00	0.00	-5,000.00
Olympic Trials	0.00	0.00	-37,798.25
Open Water	0.00	0.00	-2,416.75
Sanctions	0.00	4,451.61	12,000.00
SCY Jr Championships	-2,770.00	-12,000.00	-12,000.00
SCY National Championships	-1,364.00	-5,000.00	-5,000.00
Select Camps	0.00	0.00	-2,400.00
Senior Nationals	0.00	0.00	
Senior Nationals - Spring	0.00	0.00	
Senior Nationals - Summer	0.00	0.00	
Short Course Yards Nationals	0.00	0.00	
Southern Zone Meet	0.00	0.00	
Southern Zones			
Parent Contribution	0.00	0.00	14,400.00
Southern Zone Sr Meet	0.00	0.00	-10,000.00
Southern Zone Team	0.00	-2,619.35	-41,650.00
Southern Zones - Other	0.00	0.00	
Total Southern Zones	0.00	-2,619.35	-37,250.00
Splash Fees	96,759.00	92,740.45	249,996.00
TSA Convention	0.00	0.00	
US Open	0.00	0.00	-19,753.15
USAS Convention	0.00	0.00	-3,000.00
ATHLETE TRAVEL FUND - Other	0.00	0.00	
Total ATHLETE TRAVEL FUND	70,506.05	58,937.89	50,706.34
Donations	0.00	-225.81	-500.00
EQUIPMENT FUND			
Equipment Purchase	-9,304.91	-2,032.26	-5,000.00
Equipment Rental	0.00	1,112.90	3,000.00
Equipment Repair	0.00	-534.19	-1,529.38
Equipment Shipping	0.00	0.00	-100.00
Logo pins	0.00	0.00	
Registration	0.00	0.00	-250.00
Storage	0.00	0.00	-4,500.00
System Training Exp	0.00	0.00	

Gulf Swimming Inc
Profit & Loss Budget Performance
January 1 through May 14, 2012

	<u>Jan 1 - May 14, 12</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
EQUIPMENT FUND - Other	0.00	0.00	
Total EQUIPMENT FUND	-9,304.91	-1,453.55	-8,379.38
GENERAL FUND			
ACCOUNT TRANSFERS	0.00	0.00	
ADMIN VICE CHAIR			
Copy Expenses	0.00	0.00	
Filing Fees	0.00	0.00	
Katrina Donations	0.00	0.00	
Meeting Expenses	0.00	0.00	-250.00
Misc Expenses	0.00	0.00	
Other Expenses	0.00	0.00	
Postage	0.00	-148.37	-399.96
Software	0.00	0.00	-250.00
Supplies	0.00	-51.77	-150.00
Telephone	0.00	0.00	
Travel Expenses	0.00	0.00	
Workshop Travel	0.00	0.00	
ADMIN VICE CHAIR - Other	0.00	0.00	
Total ADMIN VICE CHAIR	0.00	-200.14	-1,049.96
AGE GROUP VICE CHAIR			
Club Development	0.00	0.00	-7,000.00
Ladder of Success	-1,592.50	-790.32	-3,500.00
Meeting Expenses	0.00	0.00	-100.00
Postage	0.00	0.00	
Supplies	0.00	0.00	
Travel	0.00	0.00	
AGE GROUP VICE CHAIR - Other	0.00	0.00	
Total AGE GROUP VICE CHAIR	-1,592.50	-790.32	-10,600.00
ATHLETE REGISTRATION			
Athlete Registration			
Ath Reg Expense	-58,320.00	-72,187.10	-250,000.00
Ath Reg Income	71,672.00	76,354.84	380,000.00
Outreach Reg Exp	-560.00	-648.39	-1,400.00
Outreach Reg Income	550.00	451.13	1,400.00
Sea'al Ath Reg Expense	-3,304.00	-3,422.19	-12,000.00
Sea'al Reg Income	4,142.00	5,161.03	17,000.00
Team Registration Expense	-2,030.00	-2,001.61	-2,600.00
Team Registration Income	4,000.00	1,750.00	9,750.00
Transfer Fee	134.00	265.19	500.00
Athlete Registration - Other	0.00	0.00	
Total Athlete Registration	16,284.00	5,722.90	142,650.00

Gulf Swimming Inc
Profit & Loss Budget Performance
January 1 through May 14, 2012

	<u>Jan 1 - May 14, 12</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Computer Expenses	0.00	-45.16	-100.00
Internet	-343.14	-333.87	-600.00
Outreach Payments	-13,293.25	-13,522.58	-30,000.00
Postage	-382.20	-290.32	-500.00
Registration & Times WS	0.00	0.00	-575.00
Seasonal Ath	0.00	0.00	
Supplies	-338.75	-255.48	-600.00
Telephone & Fax	0.00	0.00	
ATHLETE REGISTRATION - Other	0.00	0.00	
Total ATHLETE REGISTRATION	1,926.66	-8,724.51	110,275.00
Background Check	0.00	-153.06	-175.00
BANQUET			
Awards	-9,240.00	-8,000.00	-14,000.00
Banquet Attendee Fee	0.00	0.00	15,000.00
Commissions	0.00	0.00	175.00
Equipment Charge-Hotel	0.00	0.00	-100.00
Hotel Accomodations	0.00	0.00	-400.00
Meal Expense (Hotel Charges)	0.00	-3,000.00	-25,000.00
Meeting Expenses	0.00	0.00	-300.00
Non Athlete Awards	0.00	0.00	-200.00
Printing	0.00	0.00	-500.00
Speaker	-5,000.00	-9,000.00	-18,000.00
Supplies	0.00	0.00	-300.00
Transportation	0.00	0.00	-200.00
BANQUET - Other	0.00	0.00	
Total BANQUET	-14,240.00	-20,000.00	-43,825.00
BOARD OF REVIEW			
Copy Expenses	0.00	0.00	-25.00
Postage	0.00	0.00	-15.00
Review Expenses	0.00	0.00	-200.00
Travel - Workshop	0.00	0.00	-575.00
BOARD OF REVIEW - Other	0.00	0.00	
Total BOARD OF REVIEW	0.00	0.00	-815.00
CLUB REGISTRATION	0.00	0.00	
COACH CHAIR			
Coach of Year Award	0.00	0.00	-800.00
Coach Reimbusm't - Travel Fund	-521.50	-1,000.00	-4,000.00
Coach Travel	0.00	0.00	-1,500.00
Meeting Expenses	0.00	0.00	-500.00
COACH CHAIR - Other	0.00	0.00	
Total COACH CHAIR	-521.50	-1,000.00	-6,800.00

Gulf Swimming Inc
Profit & Loss Budget Performance
January 1 through May 14, 2012

	<u>Jan 1 - May 14, 12</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
COMMUNICATION			
Internet Service	0.00	0.00	
Software Expense	0.00	0.00	-200.00
Website Expenses	0.00	0.00	-500.00
COMMUNICATION - Other	0.00	0.00	
Total COMMUNICATION	0.00	0.00	-700.00
DIVERSITY COORDINATOR			
Other Expenses	0.00	0.00	
Travel	0.00	0.00	-900.00
DIVERSITY COORDINATOR - Other	0.00	0.00	
Total DIVERSITY COORDINATOR	0.00	0.00	-900.00
GENERAL CHAIRMAN			
Annual Dues	-50.00	0.00	-50.00
Computer equipment	-27.05	0.00	-250.00
Computer Software	0.00	0.00	-50.00
Copying Expenses	0.00	0.00	-75.00
Corporation Expenses	0.00	0.00	
Internet	-195.00	-289.35	-780.00
Meeting Expenses	-304.86	-195.32	-650.00
Other Expenses	0.00	-363.55	-703.23
Postage	-23.25	-5.65	-25.00
Supplies	-364.34	-470.00	-1,000.00
Telephone	0.00	0.00	
Travel	0.00	-203.23	-800.00
Travel Expenses - USA Swimming	0.00	0.00	-600.00
GENERAL CHAIRMAN - Other	0.00	0.00	
Total GENERAL CHAIRMAN	-964.50	-1,527.10	-4,983.23
NON ATH REGISTRATION			
Copy Expenses	0.00	0.00	
Internet Expenses	0.00	0.00	
Non Athlete Registration			
Non Ath Reg Expense	-3,981.00	-5,006.47	-12,000.00
Non Ath Reg Income			
Family	1,035.00	0.00	0.00
Individual	16,164.00	0.00	6,000.00
Non Ath Reg Income - Other	63.00	3,775.50	5,802.50
Total Non Ath Reg Income	17,262.00	3,775.50	11,802.50
Non Athlete Registration - Other	0.00	0.00	
Total Non Athlete Registration	13,281.00	-1,230.97	-197.50

Gulf Swimming Inc
Profit & Loss Budget Performance
 January 1 through May 14, 2012

	<u>Jan 1 - May 14, 12</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Other Expenses	0.00	0.00	
Postage	0.00	0.00	
Supplies	0.00	0.00	
Travel	0.00	0.00	
NON ATH REGISTRATION - Other	0.00	0.00	
Total NON ATH REGISTRATION	13,281.00	-1,230.97	-197.50
NTV/Records Coordinator			
Internet Expenses	-259.13	-267.10	-720.00
Observations	270.00	50.00	500.00
Other Expenses	0.00	0.00	
Postage	0.00	0.00	-75.00
Supplies	-72.51	0.00	-50.00
Travel	-874.10	-406.45	-900.00
NTV/Records Coordinator - Other	0.00	0.00	
Total NTV/Records Coordinator	-935.74	-623.55	-1,245.00
OFFICIALS VICE CHAIR			
Disqualification Slips	0.00	0.00	-110.00
Internet	0.00	-244.84	-660.00
Official Certification Training	0.00	0.00	-1,000.00
Officials Apparel	0.00	0.00	
Officials Badges	-45.00	-166.73	-456.25
Officials BGC	0.00	-39.00	-39.00
Officials Chair Workshop	0.00	0.00	-575.00
Officials Clinic	0.00	0.00	-2,290.00
Officials Travel - Meets	-878.39	0.00	-2,000.00
Officials Workshop	0.00	0.00	-1,150.00
Postage	-31.75	-100.00	-175.00
Printing	0.00	0.00	-250.00
Shipping	-6.25	-25.00	-50.00
Supplies	0.00	-550.00	-600.00
OFFICIALS VICE CHAIR - Other	0.00	0.00	
Total OFFICIALS VICE CHAIR	-961.39	-1,125.57	-9,355.25
OPEN WATER CHAIR			
Awards	0.00	0.00	
OPEN WATER CHAIR - Other	0.00	0.00	
Total OPEN WATER CHAIR	0.00	0.00	
OTHER			
Annunity	0.00	0.00	
Banking Adjustment	0.00	0.00	
Banking Expenses	-4.00	-4.00	-100.00

Gulf Swimming Inc
Profit & Loss Budget Performance
 January 1 through May 14, 2012

	<u>Jan 1 - May 14, 12</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Banking Interest	0.00	0.00	
Brokerage Investment Account	0.00	0.00	
Fees	-20,459.32	0.00	
Fines & Penalties	0.00	0.00	
Gain/Loss on Annuity	0.00	0.00	-54,944.62
Gain/Loss on Investment Acct	0.00	0.00	
Leadership Summit	0.00	0.00	
Miscellaneous Revenue	0.00	2,500.00	2,700.00
Money Market Interest	17.03	89.03	240.00
NSF Fees	0.00	1.55	18.00
Refunds and Rebates	0.00	0.00	
Southern Zone Dues	0.00	-50.00	-50.00
Special Gifts	0.00	0.00	
Special Non-Ath Awards	0.00	0.00	-50.00
Training	0.00	0.00	
Transfer to MM acct	0.00	0.00	
Travel Expenses (Coach)	0.00	0.00	
OTHER - Other	0.00	0.00	
Total OTHER	-20,446.29	2,536.58	-52,186.62
Out Reach Coordinator			
Travel	0.00	0.00	
Out Reach Coordinator - Other	0.00	0.00	
Total Out Reach Coordinator	0.00	0.00	
RULES & REGULATIONS			
Other Expenses	0.00	0.00	
RULES & REGULATIONS - Other	0.00	0.00	
Total RULES & REGULATIONS	0.00	0.00	
SAFETY CHAIR			
LSC Safety Chair Meeting	0.00	0.00	-650.00
SAFETY CHAIR - Other	0.00	0.00	
Total SAFETY CHAIR	0.00	0.00	-650.00
SECRETARY			
Copy Expenses	0.00	0.00	
Handbook Sales	0.00	0.00	
Internet	0.00	0.00	
Postage	0.00	0.00	
Supplies	0.00	0.00	-100.00
SECRETARY - Other	0.00	0.00	
Total SECRETARY	0.00	0.00	-100.00

Gulf Swimming Inc
Profit & Loss Budget Performance
January 1 through May 14, 2012

	<u>Jan 1 - May 14, 12</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
TECHNICAL VICE CHAIR			
Copy Expense	0.00	0.00	-100.00
Meet Director Clinic	0.00	-2.75	-1,119.14
Meet Directors Clinic	0.00	0.00	
TECHNICAL VICE CHAIR - Other	0.00	0.00	
Total TECHNICAL VICE CHAIR	<u>0.00</u>	<u>-2.75</u>	<u>-1,219.14</u>
TREASURER			
Computer hardware & expenses	82.00	0.00	
Computer Software	0.00	0.00	-350.00
Copy Expenses	0.00	0.00	
Internet Expense	-464.48	-289.35	-780.00
Meeting Expenses	-122.12	-33.87	-75.00
Other Expenses	0.00	0.00	-10.00
Postage	-46.75	-22.58	-75.00
Records Storage	0.00	-731.61	-1,620.00
Supplies	9.18	-183.06	-450.00
Telephone Expense	0.00	0.00	
Training	0.00	0.00	-120.00
Travel Expenses	0.00	0.00	
TREASURER - Other	0.00	0.00	
Total TREASURER	<u>-542.17</u>	<u>-1,260.47</u>	<u>-3,480.00</u>
TSA	0.00	0.00	
USAS CONVENTION	0.00	0.00	-30,000.00
GENERAL FUND - Other	0.00	0.00	
Total GENERAL FUND	<u>-24,996.43</u>	<u>-34,101.86</u>	<u>-58,006.70</u>
TOTAL BEFORE INVESTMENT GAIN/LOSS	<u>36,204.71</u>	<u>23,156.67</u>	<u>-16,179.74</u>
Investments			
Annuity Account	0.00	0.00	
Investment Account	0.00	0.00	
Unrealized gain(loss)	57,383.16	0.00	
Investments - Other	0.00	0.00	
Total Investments	<u>57,383.16</u>	<u>0.00</u>	
Unclassified	0.00	0.00	0.00
TOTAL	<u>93,587.87</u>	<u>23,156.67</u>	<u>-16,179.74</u>

6:26 PM
04/24/12
Cash Basis

Gulf Swimming Inc Profit & Loss Prev Year Comparison January through March 2012

	Jan - Mar 12	Jan - Mar 11	\$ Change	% Change
Ordinary Income/Expense				
Income				
5100 · Earned revenues	143,665.99	139,280.82	4,385.17	3.15%
Total Income	143,665.99	139,280.82	4,385.17	3.15%
Expense				
8100 · Non-personnel expenses	33,441.24	13,540.17	19,901.07	146.98%
8300 · Travel & meetings expenses	5,766.23	12,678.98	-6,912.75	-54.52%
8500 · Misc expenses	49,329.00	74,865.25	-25,536.25	-34.11%
Total Expense	88,536.47	101,084.40	-12,547.93	-12.41%
Net Ordinary Income	55,129.52	38,196.42	16,933.10	44.33%
Other Income/Expense				
Other Income				
6800 · Unrealized gain (loss)	57,183.36	31,707.17	25,476.19	80.35%
Total Other Income	57,183.36	31,707.17	25,476.19	80.35%
Net Other Income	57,183.36	31,707.17	25,476.19	80.35%
Net Income	112,312.88	69,903.59	42,409.29	60.67%

6:28 PM
04/24/12
Cash Basis

Gulf Swimming Inc Balance Sheet Prev Year Comparison As of March 31, 2012

	Mar 31, 12	Mar 31, 11	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1000 · Bank and Investment Balances				
1005 · CHASE BUSINESS CHECKING	184,152.05	191,143.24	-6,991.19	-3.66%
1015 · CHASE BUSINESS MONEY MARKET ACC	100,475.49	100,276.33	199.16	0.2%
1025 · Chase OutReach Account	16,923.00	6,001.47	10,921.53	181.98%
1030 · Edward Jones Investments	1,028,836.05	335,695.62	693,140.43	206.48%
Total 1000 · Bank and Investment Balances	1,330,386.59	633,116.66	697,269.93	110.13%
Total Checking/Savings	1,330,386.59	633,116.66	697,269.93	110.13%
Total Current Assets	1,330,386.59	633,116.66	697,269.93	110.13%
Other Assets				
1800 · Other long-term assets	0.00	574,877.81	-574,877.81	-100.0%
Total Other Assets	0.00	574,877.81	-574,877.81	-100.0%
TOTAL ASSETS	1,330,386.59	1,207,994.47	122,392.12	10.13%
LIABILITIES & EQUITY				
Equity				
3001 · Opening Bal Equity	513,056.68	513,056.68	0.00	0.0%
3010 · Unrestrict (retained earnings)	705,017.03	625,034.20	79,982.83	12.8%
Net Income	112,312.88	69,903.59	42,409.29	60.67%
Total Equity	1,330,386.59	1,207,994.47	122,392.12	10.13%
TOTAL LIABILITIES & EQUITY	1,330,386.59	1,207,994.47	122,392.12	10.13%

I. Southern Zones Team Status Update

- a. Meet dates are July 31st – August 5th (Open Water on 8/5). Meet will be held in Rockwall, TX
- b. Trip dates will be July 30th –August 5th. Leaving afternoon of 7/30 and returning evening of 8/5.
- c. Finalizing applications for coaching staff and swimmers. Should be posted on Gulf website early next week.
- d. Deadline for coaching app is June 17th. Deadline for swimmer app is June 24th. Team will be announced June 28th. Times can continue to be updated for team events thru July 15th.
- e. Working on budget and family contribution amount per swimmer.

II. Texas Allstar Camp Update

- a. The 2012 Texas Allstar Camp is tentatively set for November 2012 (date TBA). West Texas / COM to host.
- b. Final camp dates and plans / tentative itinerary should be ready by June 1. Camp will have same selection criteria as inaugural camp (top 2 IMX point scorers from each age group 11/12/13 and 14 from each LSC. Age of selection will be age as of end of 2012 season. Next highest IMX point scorer will be invited should one of the top 2 point scorers be unavailable to attend).

III. 2011-2012 Catch the Spirit Camp Summary – submitted by Nicole Rembach / Camps Co-ordinator

This year the Gulf restarted the Catch the Spirit camps. We held a camp for 14 and Under novice swimmers in October that was split into one camp for 10 and Unders and another for swimmers ages 11 to 14. There was some difficulty in getting the swimming population to be aware of what the camp was and also in getting coaches to sign up to run the camps. We ended up with 20 swimmers in our 10 & Under camp, 14 swimmers in our 11 to 14 camp and 3 coaches.

At these camps, the focus was on in water work on strokes and turns as well as video presentation and analysis. There was also a nutrition component and a parent education session while the swimmers were in the water. The small numbers of swimmers made for a very good swimmer to coach ratio and the entire process was a great learning experience for all involved. The October camp was very well received by those that participated and a lot was learned regarding organization, keeping on schedule and communication for future camps. Swimmers from this camp, I believe, went back to their home teams and spoke positively about the experience.

The next set of camps was scheduled for March 24th and 25th. A lot of planning was put into this camp as far as the schedule and format and some new activities, drylands and under water video filming, were planned to see how we could incorporate them into the structure. A station format was put into place so that the swimmers could rotate through the stations in smaller numbers and there would be no down time throughout the camp. All was very well received by both the coaches involved and the swimmers. Some tweaking can be done for future camps with this format so that the swimmers can get even more out of it, such as having two coaches at under water filming to break up the kids at that station. Valuable input was received from the coaches that will help to make future camps even stronger. There was also a nutrition presentation although there was no parent education at these camps.

There were two camps – one for 9 to 14 Junior level swimmers and one for 9 to 14 Elite level swimmers. There was tremendous interest in both of these camps, particularly the Junior level one. The camps, both with a cap of 50 swimmers each, filled up in less than two weeks and there were enough swimmers on the waiting list for the Junior camp to fill an additional camp if we had been able to schedule one.

There was also an excellent response from the local coaches for this second set of camps. In all, a total of ten coaches worked at these camps, some for both days and some for just one. The coaches worked together in a fun and positive manner and were able to provide a great educational opportunity for all the swimmers. The camps also were a great learning tool for the coaches as well. Constructive feedback was received by most of the coaches. Almost all of the swimmers turned in their evaluation forms and the responses were overwhelmingly very, very positive.

Plans are being made now for 2012-2013. Right now we are looking at having one, possibly two, camps in October for new 8 and Under swimmers. This camp will be geared specifically for the young, new swimmer and their parents. We are also looking at two 9 to 14 year old BB and under camps in the Fall as well as one 9 to 14 BB & under camp in the Spring and one 9 to 14 A and up camp the same weekend. If possible, an overnight camp at a local university may be scheduled in May depending on availability and cost. If that camp works out, it would be for somewhat higher level, older swimmers.

Coaches are asked to be on the lookout for information regarding upcoming camps on the Gulf website. Please, especially for the early season camps for the newer swimmers, help on getting the word out to your families. Most new families do not go to the Gulf site and depend totally on you, their coach, or their team's website for information.

Date: 4/4/12

Meeting called to order by Chair Ron Lusk at 8:00 pm

Roll Call performed; See attached for attendees, Quorum established

Items:

- A. TPC members discussed the sectional cut off for the 15 & over at the June 1-3 SPA meet. A motion was made, 2nd and passed to remove the cut off from the meet .
- B. Free Market meets were reviewed. Allison Beebe will format the meets to the schedule.

TPC reviewed a free market meet on Feb. 16-17. A 13 & up meet was approved. Since that weekend is 8 & under there is no conflict.

- C. ESA could possibly take the final January open meet on the Gulf schedule. They will verify. There are still open, non hosted meets in the Gulf weekends. No teams have asked to host these meets
- D. A committee was formed to complete the new formats for the Gulf Open meets

Henry Clark (AGS)

Bill Sprague (Katy)

Anna Tarka (SPA)

Clayton Cagle (Fleet)

Allison Beebe (FCST)

will make up the committee. They are to come up with format for the meets and bring to the TPC meeting on 6/13/12

- E. The next TPC meeting will be 6/13/12

With no other business before the committee, the meeting was adjourned.

Gulf Equipment Two Way Radio Proposal

May 9, 2012

Recently the Gulf upgraded the two way radios currently used to officiate meets from the cheaper Talkabout style radios to higher quality UHF radios. The purpose of this change was due to the poor performance of the Talkabout public low frequency technology. The UHF technology is a major improvement and will make a significant difference in communication when officiating meets. The Gulf has purchased approx 50 of these radios, these will be deployed to Gulf officials who are currently certified as Referee or Deck Referee. In addition 6 radios with a charger will be deployed to each of the 3 Gulf Trailers. The issue came up about what to do about teams who host meets that do not rent the Gulf Equipment. The following proposal is an attempt to address this issue as well as updating policy on radios and Gulf sanctioned meets:

Proposal:

1. The Gulf purchases an additional 18 UHF Motorola radios same model as currently purchased for the Gulf Trailers with (3) 6 Radio charging units. Estimated cost approx \$3,500
2. The Gulf purchases (3) soft style carrying cases for each unit that will contain 6 radios and one 6 radio charger. Estimated cost \$200
3. 6 Radios with charger will be deployed to each of the Gulf Trailer hosts (Trailer A, B, & C). These will not be stored in the Gulf Trailer, rather will be stored outside to be used by teams that are not renting the Gulf trailer. Each trailer will contain its own supply of radios with charger.
4. These radios will be available at no charge for Gulf Teams hosting Gulf Sanctioned meets.
5. The process for reserving and checking out the radios will be the same as when requesting a trailer, except there is no charge for use of the radios.
6. The host team who has checked out the radios will be responsible for all expenses related to the radios in regards to missing or damaged radios, headsets, chargers, etc. Normal wear and tear excluded. The equipment coordinator will handle order and replacement of radios, etc and the responsible team will reimburse the Gulf for these costs.
7. The host teams will be responsible for providing a minimum of 6 UHF radios and headsets for all Gulf sanctioned meets. These radios are to be compatible with the Gulf UHF radio frequencies for use by the swim officials when officiating the meet.

Gulf Grant Program Proposal

This program is modeled after the Maryland Swimming Grant Program which began in 2008. The original idea came from Tom Avischious (USA Swimming Field Services Director, Club Development) who shared it with Pat Kaplan (registration and club development chair for MS) in Maryland Swimming. Pat took the idea to the LSC and together they tailored the idea to fit the needs of Maryland Swimming. They use the following tag line to guide their decisions: "Helping to Build Better Clubs, Better Coaches and Better Athletes."

The end goal of the Gulf Grant Program is to provide an avenue for monetary re-investment by the LSC into the swimmers, coaches, officials and teams of which it is composed in an effort to develop a stronger LSC. Therefore, the LSC needs to define for itself what IS a strong LSC? Here are a few questions to consider:

1. What are we doing well as an LSC?
2. What are our needs as an LSC?
3. What do we want to become?
4. How strong are our athletes, coaches, officials, and clubs?
5. Where do we see ourselves in 12 months, 2 years, 4 years?

The Nut Shell: Teams would earn points based on performance in a variety of categories both on the wet- and dry-side of swimming. Points would then be converted to a dollar amount teams would receive from the LSC. The point system we create will accommodate for differences in team size.

Focus: What do we want the LSC to become from a competitive and organizational standpoint?

Considerations:

Wet-Side Performance:

- a. Olympic Trials Qualifiers
- b. JR Nat. Qualifiers
- c. VCC
- d. LSC Performance
- e. USA Swimming Camp Participants
- f. others

Dry-Side Performance

- a. Active Participation in Club Recognition Program
- b. Coach Education
- c. Development of Officials
- d. Meet Operations
- e. Hosting Gulf Meets
- f. Others

DRAFT

DRAFT

2012 Gulf Swimming Grant Program

A Club must be Level 1 or higher, by December 31, 2012, to receive an award.

	Minimum Requirements	Points	Track Your Club's Progress Then Turn This sheet in With Verification Documents by August 31, 2012
Points can only be earned by Non-Professional GULF Swimming Age Group Swimmers 19 and Under and registered Gulf Officials			
1 Point Categories - Points can be earned from September 1, 2012 until August 31, 2012			
New Officials	1 point per official		
Stroke and Turn Officials	1 point per official		
Attend LSC, TPC, BOD, HOD meeting	1 point per meeting attended		
2 Point Categories - Points can be earned from September 1, 2012 until August 31, 2012			
Starter	2 points per starter		
LSC Committee Chair	2 points per committee chair		
Mentor Program Participant	2 points per MP participant		
Attend ASCA	2 points per coach attending		
3 Point Categories - Points can be earned from September 1, 2012 until August 31, 2012			
Deck Referee	3 points per D.R.		
Mentor Program Lead	3 points per M.P. lead		
Hosting Gulf Open Meets	3 points per hosted Gulf Open Meet		
Gulf Board Member	3 points per G.B. member		
Scholastic All-American	3 points per scholastic All-American		
5 Point Categories - Points can be earned from September 1, 2012 until August 31, 2012			
Meet Referee	5 points per referee		
Hosting Gulf Championship Meets	5 points per meet hosted		
National Top 10	5 points per swimmer		
LSC Record Broken	5 points per record		
Any USA Swimming Select Camp	5 points per record		
Club Recognition Level 1	5 points for achieving level 1		
Club Recognition Level 2	5 points for achieving level 2		
Club Recognition Level 3	5 points for achieving level 3		
Club Recognition Level 4	5 points for achieving level 4		
Retention	5 points for achieving 70%-79%		
USA Swimming Camp Zone Select or National Diversity	5 points per participant		
10 Point Categories - Points can be earned from September 1, 2010 until December 31, 2011			
Achieve Club Excellence for 1st time	10 points		
Maintain Club Excellence Level	10 points		
Increase Club Excellence Level	10 points		
Making any USA Swimming National Team	10 points		
Retention	10 points for achieving 80% and up		
USA Swimming National Select Camp	10 points per participant		
AWARDS & Drawings			
Awards to be presented at the Spring 2013 GULF Banquet			
Coach of Swimmer Who Makes Zone/Diversity/National Select Camp	1 coach's jacket per swimmer		
Earnings:			
	Achieve 150 points	\$1,000	
	Achieve 300 points	\$1,500	
	Achieve 750 points	\$2,500	
Lottery Drawings:			
	1 Drawing for each Club Development Level (Levels 3 & 4 to be combined)	\$1000 to Level 1 Winner \$1000 to Level 2 Winner \$1000 to Levels 3/4 Winner	
Bonus:			
Any Club that hits 1000 Points gets a Bonus of.....		

2012 Maryland Swimming Grant Program September 1, 2011 - August 31, 2012

Focus on our Mission: to help athletes reach their full potential in the sport of competitive swimming
Clubs must be at Least Level 1 by August 31, 2012 to receive any grant money

Swimmers must be 18 or under and be registered as a Year Round Swimmer at the time of any achievement

	Total
# Swimmers who have a Deck Pass account	
# Coaches who have given patches to their swimmers from Deck Pass	
# Swimmers with IMR Scores	
# Swimmers with IMX Scores	
# Open Water Participatipants	
MSI Sanctioned Open Water Swims - (must finish the specific race they enter)	
Bay Swim (Must Finish the specific race they enter)	
Maryland Swimming Championship Meet (SCY)	
# Swimmers who qualified for this State Championship Meet for the First Time	
# Swimmers who qualified in each of the IMX events for their age group	
# 9-10 Swimmers who qualified in the 500 free	
# Swimmers who qualified in the 1000 Free	
# Swimmers who qualified in the 1650 Free	
Maryland Swimming LC Championship Meet	
# Swimmers who qualified for this LC State Championship Meet for the First Time	
# Swimmers who qualified in each of the IMX events for their age group	
# 9-10 Swimmers who qualified in the 400M free	
# Swimmers who qualified in the 800M Free	
# Swimmers who qualified in the 1500M Free	
CBAC Junior All Star Championship Meet	
# Swimmers who qualified for this Meet for the First Time	
# Swimmers who qualified in each of the IMX events for their age group	
# Swimmers who qualified in each of the IMR events for their age group	
# Swimmers who qualified in the 500 Free	
# Swimmers who qualified for Nationals in a <u>new</u> event or for the <u>First Time</u> (US Open this year)	
# Swimmers who qualified for Juniors in a <u>new</u> event or for the <u>First Time</u>	
# Swimmers who qualified for Sectionals in a <u>new</u> event or for the <u>First Time</u>	
# Swimmers who qualified for their <u>first</u> Grand Prix Meet (6 eligible meets)	
# 10 & Unders who competed in at least 1 LC Meet	
# First Time USA Swimmers who joined club directly from 2012 Summer League Teams	
# Coaches who coached for another competitive swim team other than this USA/MD team in 2012 (summer league, high school, college)	
# Swimmers who participated in a laps for \$\$, food, etc fundraiser for the greater community OUTSIDE of swimming (event must have at least 50 swimming participants)	

Hosted or Co-Hosted an Official
USA Swimming
US Navy Seals Fitness Challenge
Spring 2012

(50% of each team's registered athletes must participate)

BONUS

\$1000 to host

\$500 per team to co-host

up to 4 teams may co-host a single challenge

Notes: It is acknowledged that swimmers' actual events at State Championship Meets are based on many things and a swimmer may not actually swim events of each stroke - or all of the distance events - that is why we are going with "QUALIFIED" We also acknowledge that swimmers have injuries - illnesses - other outstanding family or school commitments - and cannot always compete in the Championship Meets they qualify for - our mission says: we will *help* them reach their full potential - this year's grant program recognizes the positive of qualifying. Last year's program was all about performing - this year's program is about developing the all round swimmer.

CLUB DEVELOPMENT BONUSES

Achieve Level 1 = \$250

Progress from Level 1 to level 2 = \$500

Progress from Level 2 to Level 3 = \$500

Progress to Level 4 = \$1000

Achieve, Gold, Silver or Bronze Club Excellence Award 20 2012 = \$500

EACH POINT = \$5 UP TO A MAX OF \$2000
BONUSES ARE A CHANCE TO EARN EXTRA \$\$\$